

Hunt Executive Search

2013 TOP 100 NORTH AMERICAN FOOD & BEVERAGE COMPANIES





Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

Disclosure: *The sources of data range from key company executives, annual reports, SEC and other financial filings, as well as other published information. The data is reported to the best of our research, but is not guaranteed and should not be used for investment or business decisions.*

E - Denotes our estimated sales revenue.

Some external links may require language translation. We recommend using <http://babelfish.yahoo.com> to translate websites and selected text from most languages to English.



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NORTH AMERICAN

FOOD & BEVERAGE COMPANIES

Click on Company Name to Get a Snapshot of The Company

All figures in millions, U.S. dollars.

Current Ranking	Previous Ranking	Company Name	Headquarter	Food Sales	Total Sales
1	1	Pepsico Inc.	Purchase, NY	38,396	66,504
2	4	Tyson Foods Inc.	Springdale, AR	30,975	32,278
3	2	Nestle (U.S. & Canada)	Nestlé USA: Glendale, CA Nestlé Canada: North York, Ontario	26,200	94,000
4	3	Mondelez International	Northfield, IL	25,171	54,365
5	5	Anheuser-Busch InBev	Leuven, Belgium	15,304	39,046
6	6	JBS USA	Greeley, CO	14,000E	14,000E
7	8	Dean Foods Co.	Dallas, TX	12,698	13,055
8	7	General Mills Inc.	Minneapolis, MN	12,464	16,658
9	10	Smithfield Foods Inc.	Smithfield, VA	11,093	13,094
10	9	Mars Inc.	McLean, VA	10,500	30,000
11	13	Coca-Cola Co.	Atlanta, GA	9,861	46,452
12	12	Kellogg Co.	Battle Creek, MI		8,873
13	14	ConAgra Foods Inc.	Omaha, NE	8,377	13,263



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Current Ranking	Previous Ranking	Company Name	Headquarter	Food Sales	Total Sales
14	15	Hormel Foods Corp.	Austin, MN	8,231	8,231
15	16	Cargill Inc.	Wayzata, MN	8,000E	119,500
16	11	MillerCoors LLC	Milwaukee, WI	7,550	7,550
17	17	Dole Food Co. Inc.	Westlake Village, CA	7,224	7,224
18	18	Pilgrim's Pride	Greeley, CO	6,779	7,536
19	21	Saputo Inc.	Saint-Leonard Quebec	6,423	6,930
20	23	Hershey Co.	Hershey, PA	6,081	6,081
21	20	Unilever North America	Englewood Cliffs, NJ	5,986	60,168
22	24	Dr. Pepper Snapple Group	Plano, TX	5,903	5,903
23	26	J.M. Smucker Co.	Orrville, OH	5,526	5,526
24	25	Maple Leaf Foods	Toronto, Ontario	4,894	4,894
25	27	H.J. Heinz Co.	Pittsburgh, PA	4,661	11,649
26	29	Perdue Farms	Salisbury, MD	4,500E	4,500E
27	32	Land O'Lakes Inc.	Arden Hills, MN	4,344	12,849
28	19	Hillshire Brands	Chicago, IL	4,094	4,094
29	22	Campbell Soup Co.	Camden, NJ	4,060	7,719
30	30	Bimbo Bakeries USA	Horsham, PA	3,843	9,550
31	34	Agropur Cooperative	Longueuil, Quebec	3,651	3,651
32		Master Blenders	Amsterdam Netherlands	3,721E	3,721E
33	33	Brown-Forman Corp.	Louisville, KY	3,614	3,614
34		E&J Gallo Winery	Modesto, CA	3,400E	3,400E
35	35	Chiquita	Charlotte, NC	3,139	3,139



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36	31	Del Monte Foods	San Francisco, CA	3,101	3,101
37	38	Flowers Foods Inc.	Thomasville, GA	2,773	2,773
38	48	Constellation Brands	Victor, NY	2,654.3	2,654.3
39	41	Pinnacle Foods	Cherry Hill, NJ	2,470	2,470
40	45	Rich Products Corp.	Buffalo, NY	2,400	3,025
41	44	Keystone Foods	West Conshohocken, PA	2,300	11,723
42	39	McCain Foods	Toronto, Ontario	2,300	6,100
43	43	Parmalat Canada	Toronto, Ontario	2,300	2,300
44	46	Foster Farms LLC	Livingston, CA,	2,200	2,200
45	47	H.P. Hood Inc.	Lynnfield, MA	2,200	2,200
46	42	Borden Dairy	Co.Dallas, TX	2,100E	2,100E
47	49	Molson Coors Co. (Canada only)	Denver, CO	2,067	3,516
48	51	TreeHouse Foods Inc.	Oak Brook, IL	2,050	2,050
49	59	Seaboard Corp.	Shawnee Mission, KS	2,005	5,747
50	56	Associated Milk Producers	Visalia, CA	1,500E	1,700
51	55	California Dairies Inc.	Laurel, MS	2,000E	3,000
52	50	Sanderson Farms	Hiram, OH	1,978	1,978
53	52	Great Lakes Cheese Co.	Green Bay, WI	1,900E	1,900E
54	53	Schreiber Foods Inc.	Green Bay, WI	1,900E	4,100E
55	62	Cott Corp.	Mississauga, Ontario	1,809	2,335
56	54	Schwan Food	Co.Marshall, MN	1,800E	1,800E



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57	57	Weston Foods	Toronto, Canada	1,772	32,376
58	63	Michael Foods	Minneapolis, MN	1,767	1,767
59		Snyder-Lance Inc.	Charlotte, NC	1,635	1,635
60	60	Prairie Farms Dairy Inc.	Carlinville, IL	1,600E	1,600E
61	58	Canada Bread Co.	Ontario, Canada	1,596	1,596
62	67	McCormick & Co. Inc.	Sparks, MD	1,590	3,698
63	68	American Crystal Sugar Co.	Moorhead, MN	1,543	1,543
64	61	Dannon Co. Inc.	White Plains, NY	1,490	1,490
65	69	American Foods Group LLC	Alexandria, MN	1,428	2,500
66	70	J. R. Simplot Co.	Boise, ID	1,400E	5,600
67	66	AdvancePierre Foods LLC	Cincinnati, OH	1,300E	1,300E
68		Beam Inc.	Deerfield, IL	1,271	2,871
69	72	Seneca Foods Inc.	Marion, NY	1,261	1,261
70	73	Leprino Foods Co.	Denver, CO	1,250	2,500
71	74	McKee Foods Corp.	Collegedale, TN	1,100	1,100E
72	75	OSI Group	Aurora, IL	1,100E	4,500E
73	79	Wells Enterprises Inc.	Le Mars, IA	1,100	1,100
74	76	Colgate-Palmolive Co.	New York, NY	1,032	16,734
75	81	Dairy Farmers of America	Kansas City, MO	1,000E	13,000
76		Glanbia USA	Twin Falls, ID	1,000E	4,144
77	78	Hilmar Cheese Co.	Hilmar, CA	1,000E	1,400E
78	88	Hain Celestial Group	Melville, NY	989	1,378
79	64	Darigold	Seattle, WA	923	933



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80	83	Lancaster Colony Corp.	Columbus, OH	923	1,090
81	87	Agri-Mark	Lawrence, MA	900	900
82	85	Gilster-Mary Lee Corp.	Sherman Oaks, CA	880	880
83	84	Sunkist Growers	Sherman Oaks, CA	864	1,019
84	77	Foremost Farms USA	Baraboo, WI	850E	1,700E
85	82	Imperial Sugar Co.	Sugar Land, TX	849	908
86	91	J&J Snack Foods	Pennsauken, NJ	831	831
87	94	Diamond Foods Inc.	San Francisco, CA	816	966
88	Na	Hearthside Food Solutions LLC	Downers Grove, IL	804	804
89	86	Lactalis American Group Inc.	Minneapolis, MN	800E	800E
90	92	Malt-O-Meal Co.	Minneapolis, MN	750	750
91	95	CROPP Cooperative Organic Valley	LaFarge, WI	715	715
92	Na	Chobani Inc.	Norwich, NY	700E	700E
93	97	Golden State Foods	Irvine, CA	700	5,000
94	89	Sargento Foods Inc.	Plymouth WI	700E	1,000E
95	90	Reser's Fine Foods	Beaverton, OR	700	700
96	96	John B. Sanfilippo & Son Inc.	Elgin, IL	674	674
97	98	Gorton's	Gloucester, MA	666	6,859
98	93	National Grape Cooperative	Westfield, NY	641	641
99	99	B&G Foods	Parsippany, NJ	543,9	543,9
100	100	Goya Foods	Secaucus, NJ	505	1,300



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ADVANCE PIERRE FOODS

9990 Princeton Road
Cincinnati, OH 45246
Phone: 800-969-2747

[website](#)

Net Sales
\$1,300
[private]



AdvancePierre Foods is a fully integrated manufacturer of value-added proteins, Philly Steaks and handheld sandwiches.



Brands: Pierre, Zartic, Z-Bird, Circle Z, Jim's Country Mill Sausage, Clovervale Farms, Chef's Pantry, Fast Choice, Rib-B-Q, Blue Stone Grill, Hot 'n' Ready, Big AZ, Chicken FryZ, Smokie Grill®, and Chop House



Major Product Areas: Beef, pork, poultry, sandwiches and bakery products



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A G R I - M A R K I N C

P.O. Box 5800
Lawrence, MA 01842
Phone: 978-689-4442
Fax: 978-794-8304

[website](#)

Net Sales
\$900
Farmers-Owned



Agri-Mark's rich tradition as a cooperative dates back to 1916 with the formation of its predecessor, the New England Milk Producers Association. The cooperative flourished during the twentieth century and in 1980 became Agri-Mark. A dozen years later Agri-Mark merged with Cabot Creamery Cooperative, thereby ensuring that Northeast dairy farmers would continue their ownership of a valuable, time-honored consumer brand -- Cabot. Naturally aged Vermont cheddar cheese and fresh creamery butter top the list of Cabot's best known products. In 2003, Agri-Mark merged with the Chateaugay Cooperative in Upstate New York and acquired the assets of McCadam Cheese, including a plant located in Chateaugay. McCadam manufactures award-winning New York Cheddar, Muenster and European-type cheeses.

Brands: Cabot, McCadam

Products: Cheese, butter, yogurt, cultured dairy

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AGROPUR COOPERATIVE

101 Roland-Therrien Blvd.
Suite 600
Longueuil, Quebec
J4H 4B9
Phone: 450-646-1010

[website](#)

[Financial Reports](#)

Net Sales
\$3,651



Subsidiaries: Cheese and Functional Products Div., Fine Cheese Div., Natrel Div., Ultima Foods Inc. (joint venture); Main Street Ingredients
Brands: Oka, Vaudreuil, Ultra'milk, Sealtest, Natrel Ultra'Milk, Natrel Nutrition 24, Yoplait (sold under a distribution agreement); Allegro, La Lacteo, Island Farms
Major Product Areas: Cheeses, butter, milk, specialty milk, yogurt; ingredients

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AMERICAN CRYSTAL SUGAR

101 N. Third St.
Moorhead, MN 56560
Phone: (218) 236-4400
Fax: (218) 236-4422

[website](#)

[Financial Reports](#)

Net Sales
\$1,543



American
Crystal
Sugar
Company

Making Sugar.

Because of higher levels of efficiency, American Crystal ranks at or near the top of our industry in low cost beet sugar production.



Subsidiaries and Divisions: United Sugars, Sydney Sugars, Midwest Agriculture Commodities, Crystech LLC, ProGold LLC

Brands: American Crystal, Pillsbury, Pillsbury Best Sugar

Product Areas: Sugar/confectionery

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AMERICAN FOODS GROUP

2209 Jefferson St., Unit 301
Alexandria, MN 56308
Phone: 320-759-5900
Fax: 320-759-5910

website

Net Sales
\$2,500
[private]



Subsidiaries, Divisions: Dakota Cold Storage Co., Weinstein International Seafood Co., Sheboygan Sausage Co., America's Service Lines, America's Beef Co. LLC, Green Bay Dressed Beef, Dakota Pork Industries

Brands: American Foods Group, Dakota Brand, Heartland, Long Prairie Packing, O'Brien's, Sheboygan, Skylark

Product Areas: Beef processing, prepared meats, meat snacks

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ANHEUSER-BUSCH INBEV

Brouwerijplein, 1
3000 Leuven, Belgium

[Website](#)

Net Sales
\$39.046

[Financial Reports](#)

Phone: +32 16 27 61 11

Fax: +32 16 50 61 11

TAP INTO YOUR BEER

NOW YOU CAN TAP INTO A GUIDE
TO ENJOY OUR QUALITY BEERS



A truly consumer-centric, sales driven organization, Anheuser-Busch InBev, one of the world's top-5 consumer products companies manages a portfolio of well over 200 beer brands and holds the No. 1 or No. 2 market position in many of the world's top beer markets.

Subsidiaries, Divisions: Anheuser-Busch Inc., Anheuser-Busch International, Anheuser-Busch Packaging Group Inc.

Major Product Areas: Beer, malt beverages

Brands: Anheuser World Select, American Red, Azteca, Bacardi Specialty Malt Beveages, Bare Knuckle Stout, Becks, Bud, Budweiser, Busch, Chelada Bud, Hurricane, King Cobra, Land Shark Lager, Michelob, Natural Ice, Natural Light, O'Douls, Redbridge, Rolling Rock, Rock Green Light, Rio Cristal, Skol, Stella Artois, Stone Mill Pale Ale, Tequiza, Ziegenbock

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ASSOCIATED MILK
PRODUCERS

AMPI Corporate Office
315 N. Broadway
PO Box 455
New Ulm, MN 56073
(507) 354-8295

Website
[Financial Reports](#)

Net Sales
\$2,000



Associated Milk Producers Inc. (AMPI) is a dairy marketing cooperative owned by 3,000 dairy farmers who market 5.8 billion pounds of milk, resulting in \$2 billion in annual sales. Members operate dairy farms located throughout the Midwest states of Wisconsin, Minnesota, Iowa, Nebraska, South Dakota and North Dakota. The members own 11 manufacturing plants and market a full line of consumer-packaged dairy products.

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BEAM INC.

510 Lake Cook Road
Deerfield, IL 60015.

Website

Net Sales
\$ 2,871

Financial Reports

JIM BEAM TOPS 2013 L2 DIGITAL IQ INDEX®



Beam Inc., incorporated in 1985, is a premium spirits company that makes and sells branded distilled spirits products in markets worldwide. Beam's principal products include bourbon whiskey, Scotch whisky, Canadian whisky, tequila, cognac, rum, cordials, and ready-to-drink pre-mixed cocktails. The Company's portfolio consists of brands, such as Power Brands, Rising Stars, Local Jewels and Value Creators. It has three geographic regions segments: North America, which includes United States, Canada and Mexico; Europe/Middle East/Africa (EMEA), which includes Spain, United Kingdom, Germany, Russia, Turkey, Ireland, Italy, Hungary, Czech Republic, Romania, South Africa, North America Duty Free and Europe Travel Retail, and Asia-Pacific/South America (APSA), which includes Australia, New Zealand, South East Asia, China, Brazil, India, South Korea and Japan.

The Power Brands include Jim Beam Bourbon, Maker's Mark Bourbon, Sauza Tequila, Courvoisier Cognac, Canadian Club Whisky and Teacher's Scotch. The Rising Stars include Laphroaig Scotch, Knob Creek Bourbon, Basil Hayden's Bourbon, Kilbeggan Irish Whiskey, Cruzan Rum, Hornitos Tequila, EFFEN Vodka, Pucker Vodka, Skinnygirl Cocktails and Sourz Liqueurs. The principal markets for the Company's spirits products are North America, Australia and Europe, and it invests in emerging markets, such as India, Brazil, Russia, Central Europe, Asia, and other geographies. As of December 31, 2011, approximately 50% of its net sales are to markets outside the United States.

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B & G F O O D S

4 Gatehall Dr., Ste. 110, Parsippany,
NJ 07054
Phone: 973-401-6500
Fax: 973-364-1037
Fax: 416.922.4395

Website
Financial Reports

Net Sales
\$543,9



Brands: B and G, Trappey's, Ac'cent, Emeril's, Underwood, Ortega, Polaner, Brer Rabbit, Joan of Arc, Vermont Maid, Maple Grove Farms, Wright's, Sa'son, Las Palmas, Regina, B & M, Cream of Wheat, Grandma Molasses, Food Service

Major Product Areas: Shelf-stable Mexican foods, toppings, condiments, flavor enhancers, baked beans, meat spreads

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BIMBO BAKERIES USA

Prolongación Paseo de la Reforma
No. 1000, Col. Peña Blanca Santa Fé
Delegación Álvaro Obregón, México
D.F. 01210
Phone: (5255) 5268 6600
Bimbo Bakeries USA

www.grupobimbo.com

Net Sales

www.bimbobakeriesusa.com

\$9,550

Financial Reports



Subsidiary: Bimbo Bakeries USA; bought Sara Lee Bakeries

Brands: Arnold, Bimbo, Boboli, Brownberry, Entenmann's, Francisco, Freihofer's, Ideal, Marinela, Mrs. Baird's, Old Country Bread, Oroweat, Plus Vita, Pullman, Stroehmann, Thomas', Tia Rosa

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FOOD & BEVERAGE COMPANIES

BORDEN DAIRY

3811 Turtle Creek Blvd., Suite
1300; Dallas, TX 75219
Phone: 214-526-2653

Website

Net Sales
\$3,651



Borden raises a glass of milk to kids everywhere, for all the special things we see in them. And it's not just any glass of milk. It's milk with the creamy taste kids love and the nutrition they need

Subsidiaries, Divisions: Milk Products LP, Borden, Chattanooga Dairy, Coburg Dairy, Cream O'Weber, Dairy Fresh, Dairy Fresh of Louisiana, Dairymens, Flav O-Rich, H. Meyer, Sinton, U.C. Milk (dba Goldenrod Dairy), Velda Farms

Major Product Areas: Milk

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BROWN-FORMAN

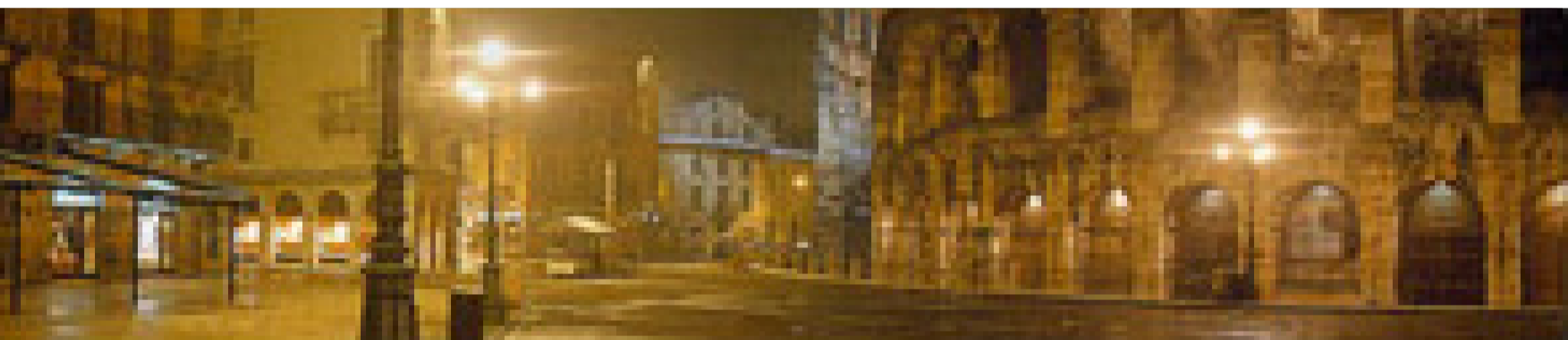
850 Dixie Highway, Louisville,
KY 40201

Phone: 502-585-1100

Fax: 502-774-7876

Website
Financial Reports

Net Sales
\$3,614



Brown-Forman is a diversified producer of fine quality consumer products. It was founded in 1870 by George Garvin Brown in Louisville, KY, U.S. His original brand, Old Forester Kentucky Straight Bourbon Whisky, was America's first bottled bourbon and remains one of Brown-Forman's finest brands today. Geo. Garvin Brown IV, a descendant of the founder, is part of the 5th generation of Brown Family members engaged with the company and serves as the Presiding Chairman of the Board.

Brown-Forman employs 4,120 people worldwide with about 1,000 located in Louisville. Brown-Forman, one of the largest American-owned spirits and wine companies and among the top 10 largest global spirits companies, sells its brands in more than 135 countries and has offices in cities across the globe. In all, Brown-Forman has more than 25 brands in its portfolio of wines and spirits.

Brands: Bel Arbor, Bonterra, Canadian Mist, Chambord, Early Times, el Jimador, Fetzer, Finlandia, Five Rivers, Gentleman Jack, Herradura, Jack Daniel's, Jekel, Korbel, Little Black Dress, Old Forester, Pepe Lopez, Sanctuary, Sonoma-Cutrer, Southern Comfort, Tuaca, Woodford Reserve

Major Product Areas: Alcoholic spirits

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CALIFORNIA DAIRIES

2000 N. Plaza Dr. Visalia, CA

93291

Phone: 559-625-2200

Website

Net Sales

\$3,000



California Dairies, Inc. produces 43 percent of California's milk or 9 percent of the milk produced in the United States on more than 500 dairies. A manufacturer of quality fluid milk products, butter and milk powders, California Dairies, Inc. has sales of \$3 billion across all 50 states and 52 foreign countries.

California Dairies, Inc. is the result of a successful 1999 merger of three of California's most financially successful cooperatives: California Milk Producers, Danish Creamery and San Joaquin Valley Dairymen. All three cooperatives were rich in tradition with roots dating back to the turn of the 20th century.

As a member-owned milk marketing and processing cooperative, California Dairies, Inc. is co-owned by 470 California dairymen who ship more than 17 billion pounds (7.7 million metric tons) of milk annually. Member dairies are located from San Diego County in the south to Marin County in the north.

California Dairies, Inc. has a tremendous presence nationwide as well. As the second largest dairy processing cooperative in the United States, California Dairies, Inc. is able to serve a variety of customers quickly. In constant communication with its customers, California Dairies, Inc. works to immediately adjust to and meet its customer's needs, large or small. California Dairies, Inc.

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CAMPBELL SOUP

1 Campbell Place, Camden, NJ

08103-1799

Phone: 856-342-4800

Fax: 856-342-3878



Website
Financial Reports

Net Sales
\$7,719



Brands: Arnott's, Campbell's, Chunky, Franco-American, Godiva, Goldfish, Healthy Request, Hungry-Man, Pace, Pepperidge Farm, Prego, SpaghettiOs, Swanson, Supper Bakes, V8 Vegetable Juice

Major Product Areas: Meat and poultry, canned, frozen and preserved food, bakery, sugar/confectionery, beverages, miscellaneous

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CANADA BREAD

10 Four Seasons Place
Etobicoke, Ontario
Canada M6B 6H7
Phone: 416-926-2000

Website
Financial Reports

Net Sales
\$1,596

Parent Firm: 88% owned by Maple Leaf Foods



Brands: Burns, California Goldminer, Hygrade, Nutriwhip, Prime Turkey, Shopsy's Tenderflake, Maison-Cousin, Dempsters, Olivieri

Product Areas: Fresh and frozen bakery products

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CARGILL

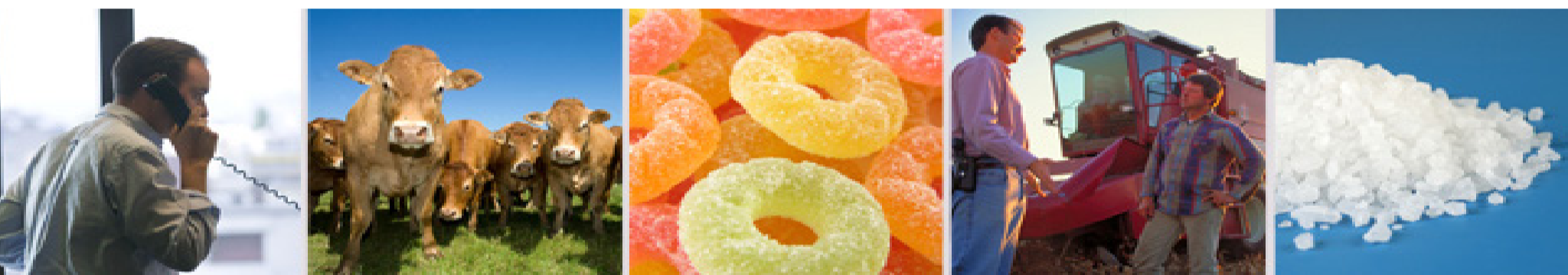
15407 McGinty Road West
Wayzata, MN 55391-2399
Phone: 763-742-7575
Fax: 763-742-7393

[Website](#)

Net Sales

[Financial Reports](#)

\$1,596



Cargill is an international producer and marketer of food, agricultural, financial and industrial products and services. Founded in 1865, our privately held company employs 142,000 people in 65 countries. The company has grown to become one of the largest, privately-owned businesses, providing food, agricultural, risk management, financial, and industrial products and services around the globe.

Food divisions: Cargill Beef; Cargill Dressings, Sauces & Oils; Cargill Kitchen Solutions (formerly Sunny Fresh Foods/eggs), Cargill Pork; Cargill Cocoa & Chocolate

Brands: Advantage (shortenings, oils and pan sprays), Angus Pride, Excel, Circle T Beef, Clear Valley High Oleic Canola Oils, Crisco Professional Oils and Shortenings, Fontina Foods, Gerken's Cocoa, Gold Crest, Good Nature Pork, HoneySuckle White, Meadow Land Farms, Peter's Chocolate, Preferred Angus Beef, Ranchers Registry Angus Beef, Rumba, Shady Brook Farms, Sterling Silver Premium Meats, Renaissance, Stoneside Pork, Sunny Fresh Foods, Tender Choice Pork, Tender Ridge Angus Beef, Ultima Premium Buttery Flavored Oils, Valley Tradition Beef, Veliche Chocolate, Wilbur Chocolate

Major Product Areas: Meat, poultry, eggs, fats/oils

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CHIQUITA
BRANDS INTERNATIONAL

550 South Caldwell Street
Charlotte, North Carolina 28202
Phone: 980-636-5000

[Website](#)
[Financial Reports](#)

Net Sales
\$3,139



Headquartered in Charlotte, North Carolina, more than 21,000 people work for Chiquita Brands International and its subsidiaries, in operations that are located on six different continents. Chiquita Brands International is a leading international marketer and distributor of high-quality fresh and value-added food products from energy-rich Chiquita® bananas and complimentary fruits to nutritious blends of convenient green salads.

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COCA-COLA

One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-2121
Fax: 404-676-6792

[Website](#)

Net Sales

[Financial Reports](#)

\$ 46,452



Subsidiaries, Divisions: Africa Group, Latin America Group, Greater Europe Group, Middle and Far East Group, North America Group, The Minute Maid Co.

Brands: Abbey Well, Barq's, Blak, Bright & Early, Canada Dry, Carver's, Citra, Coca-Cola, Coke, Dasani, Diet Coke, Fanta, Five Alive, Flavor Rage, Fresca, Fruitopia, Full Throttle, Georgia, Glaceau vitamin water, Hi-C, illy issimo, Inca Cola, Manzana Mia, Mello Yello, Minute Maid, Mr. Pibb, Nestea, Northern Neck, Powerade, Red Flash, Schweppes, Seagram's, Sprite, Surge, Tab, Vault



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GOYA FOODS

100 Seaview Dr., Secaucus, NJ 07094

Phone: 201-348-4900

Fax: 201-348-6609

Website

Net Sales

\$1,300



The premier source for authentic Latino cuisine, Goya Foods is the largest, Hispanic-owned food company in the United States. Founded in 1936 by Don Prudencio Unanue and his wife Carolina, both from Spain, the Goya story is as much about the importance of family as it is about achieving the American dream.

PRODUCTS: Beans Rice Regional Specialties Condiments Beverages Pantry Frozen Foods Reduced Sodium and Organic

Brands: Goya, Canilla, Golden Canilla, Adobo, Sazon, Cafe Goya

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

CHOBANI

669 County Road 25
New Berlin, NY 13411†
(607) 847-6181

[website](#)

Net Sales
\$700E
[private]



At a glance: fluid milk manufacturing • dairy products • greek yogurt • chobani

Chobani was founded on the belief that people have great taste. They just need great options. That's why we started Chobani back in 2005 — to make high-quality, great tasting yogurt made with only natural ingredients available to the masses. Sure, a lot has changed since then. We've grown from five employees to almost 2,000 strong. We started out with one truck of milk a day and now use over four million pounds daily. And, our products are now available nationwide as well as in Australia, UK and Canada. But, there are some things that will never change like our unwavering commitment to producing the best-tasting, highest quality products and being nothing but good to our fans, employees, local communities and health professional friends. Without you, none of our successes would have been possible. We can't thank you enough for your support!

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

COLGATE-PALMOLIVE

300 Park Ave.
New York, NY 10022
Phone: 212-310-2000
Fax: 212-310-3405

Net Sales

\$16,734

Website

Financial Reports



Brands: Hill's Prescription Diet, Hill's Science Diet

Major Product Areas: Pet food

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

CONAGRA FOODS

One ConAgra Drive
Omaha, NE 68102-5001
Phone: 402-595-4000
402-240-4000
Fax: 402-595-4707

[Website](#)

Net Sales

Financial Reports

\$13,263

our
recipe
for
growth

ConAgra
Foods

Brands: Angela Mia, Act II, Andy Capp's, Armour, Banquet, Beatrice, Blue Bonnet, Chef Boyardee, Country Pride, County Line, David, Decker, Eckrich, Egg Beaters, Fleischmann's, Gilroy, Golden Cuisine, Gulden, Healthy Choice, Hebrew National, Hunt's, Hunt's Snack Pack, Kid Cuisine, Knott's Berry Farm, La Choy, Lamb-Weston, Libby's, Lightlife, Louis Kemp, Manwich, Marie Callender's, Orville Redenbacher's, Pam, Parkay, Pemmican, Peter Pan, Reddi-Wip, Ro-Tel, Rosarita, Snack Pack, Singleton, Slim Jim, Swift Premium, Swiss Miss, Van Camp's, Wesson

Major Product Areas: Canned, frozen and preserved foods, grain mill products, bakery, fats/oils, miscellaneous

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

CONSTELLATION BRANDS

207 High Point Drive
Building 1, Victor, NY 14564
Phone: 585-678-7100
Fax: 585-394-6017

Website
Financial Reports

Net Sales
\$2,654



Subsidiaries, Divisions: Barton Inc., Canandaigua Wine Co. Inc., Franciscan Estates

Brands: Almaden, Arbor Mist, Barton, Black Box, Black Velvet, Canadian LTD, Chi-Chi's, Cook's, Corona, Double Diamond, Estancia, Fleischmann's, Inglenook, J. Roget, Kentucky Tavern, Kim Crawford Wines, LaTerre, Manischewitz, Montezuma, Mr. Boston, Mystic Cliffs, Nobollo, Paso Creek, Paul Masson, Peroni, Point, Red Guitar, Robert Mondavi, Ruffino, Simi, Skol, Svedka, St. Pauli Girl, Taylor, Ten High, Toasted Head, Tsingtao, 99 Schnapps, Effen Vodka, 1792 Ridgemont Reserve, Simply Naked, Primal Roots

Major Product Areas: Beverages

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

COTT CORPORATION

6525 Viscount Road
Mississauga, Ontario
Canada L4V 1H6
Phone: (905) 672-1900

[Website](#)

Net Sales

[Financial Reports](#)

\$2,335



Brands: Ben Shaw's, Cott, Clear Choice, Fruit Refreshers, Orient Emporium Tea Co., So Clear, Stars & Stripes, Vess, Vintage, Mr. Fizz, Top Pop, City Club, Red Rave, Red Rooster, Royal Crown, Throwdown, Aftershock, private label & store brands

Product Areas: Soft drinks, energy drinks, sport drinks, water, tea, juices and smoothies

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

CROPP COOPERATIVE
ORGANIC VALLEY FAMILY OF

One Organic Way
LaFarge, WI 54639
Phone: 888-444-6455
Fax: 608-625-3025

Website
Financial Reports

Net Sales
\$715
[cooperative]



Products: cheese, butter, milk, eggs, juice, soy, meat, poultrys

[RETURN TO LIST](#)



Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DAIRY FARMERS OF AMERI-

Northpointe Tower

10220 N. Executive Hills Blvd.

Kansas City, MO 64153

Phone: 816-801-6455

Fax: 816-801-6456

Website

Net Sales

\$13,000



Brands: Borden Cheese, Keller's Butter, Golden Cheese, Mid-America Farms, Jacobo, Enrico, CalPro, Sport Shake, VitalCal

Major Product Areas: Dairy

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DANNON

100 Hillside Ave
Fl 3 White Plains, NY 10603-2862
Phone: (914) 872-8400

Website

Net Sales

\$1,490



Parent: Danone; Subsidiaries: 85% ownership in Stonyfield Farm
Brands: Activia, DanActive, Danimals, Dan-o-nino, Dannon, Evian, Light & Fit, Dannon Oikos
Product Areas: Dairy, water

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DARIGOLD

1130 Rainier Ave. South
Seattle, WA 98144
Phone: (206) 284-7220
Fax: (206) 281-3456

[Website](#)

Net Sales
\$933
Farmer-Owned



Today Darigold proudly represent over 500 family farms across the Northwest. Darigold is the producers of milk, butter, sour cream, cottage cheese and other dairy products for institutions, the food industry and family dinner tables around the world.

Brands: Darigold, Montana's Country Classics
Product Areas: Milk, butter, yogurt cultured dairy

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DEAN FOODS

2515 McKinney Ave., Ste.
1200, Dallas, TX 75201
Phone: 214-303-3400
Fax: 214-303-3499

Website
Financial Reports

Net Sales
\$13.1



Dean Foods is a leading food and beverage company in the United States and a European leader in branded plant-based foods and beverages.

Reportable Segments: Fresh Dairy Direct, WhiteWave-Alpro, Morningstar

Subsidiaries, Divisions: Alta Dena Dairy, Amboy Specialty Products, Amboy of Michigan, Barber Dairy, Bell Dairy Products, Berkeley Farms, Coburg Dairy, Cream O'Weber Dairy, Creamland Dairies, Dean Dairy Products Co., Dean Foods Co. of California, Dean Milk Co., Fairmont Products Inc., H. Meyer Dairy, Hillside Dairy, Horizon Organic, Kohler Mix, Maplehurst Dairy, Mayfield Dairy Farms Inc., Meadow Brook Dairy, Meadow Gold, Meadows Distributing, Melody Farms, Purity Dairies, Reiter Dairy, Sani-Dairy, T.G. Lee Foods, Verifine Dairy Products Corp., Wengert's Dairy, White Wave

Brands: Alta Dena, Atlanta Dairies, Arctic Splash, Barbers, Barbe's, Berkeley Farms, Borden*, Broughton, Brown Cow, Brown's Dairy, Bud's Ice Cream, Chug, Country Charm, Country Churn, Country Delite, Country Fresh, Country Love, Creamland, Dairy Fresh, Dean's, Dipzz, Foremost*, Fieldcrest, Friendship, Garelick Farms, Gandy's, Hershey's*, Horizon Organic, Hygeia, International Delight, Jilbert, Land O'Lakes*, Land-O-Sun, Lehigh Valley, Louis Trauth, Maplehurst, Mayfield, McArthur, Meadowbrook, Meadow Gold, Melody Farms, Mile High, Mountain High, Nature's Pride, NuttyBuddy, Nurture, Oak Farms, Over the Moon, Pet*, Pogo* Price's, Purity, Reiter, Robinson, Saunders, Sealtest*, Schenkel's All Star, Schepps, Shenandoah's Pride, Silk, Skinny Cow, Stroh's, Swiss Dairy, Swiss Premium, TG Lee, Tuscan, Turtle Tracks, Verifine, Viva, White Wave

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DEL MONTE FOODS

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Website

Net Sales

\$3,101



Brands: Del Monte, S and W, Contadina, College Inn, Kibbles and Bits, MilkBone, Pup-Peroni, Meaty Bone, Sausages, Nature's Recipe, Gravy Train, Canine Carry Outs, Jerky Treats, 9 Lives, Meow Mix, Pounce

Major Product Areas: Pet nutrition, fruits, vegetables

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DIAMOND FOODS

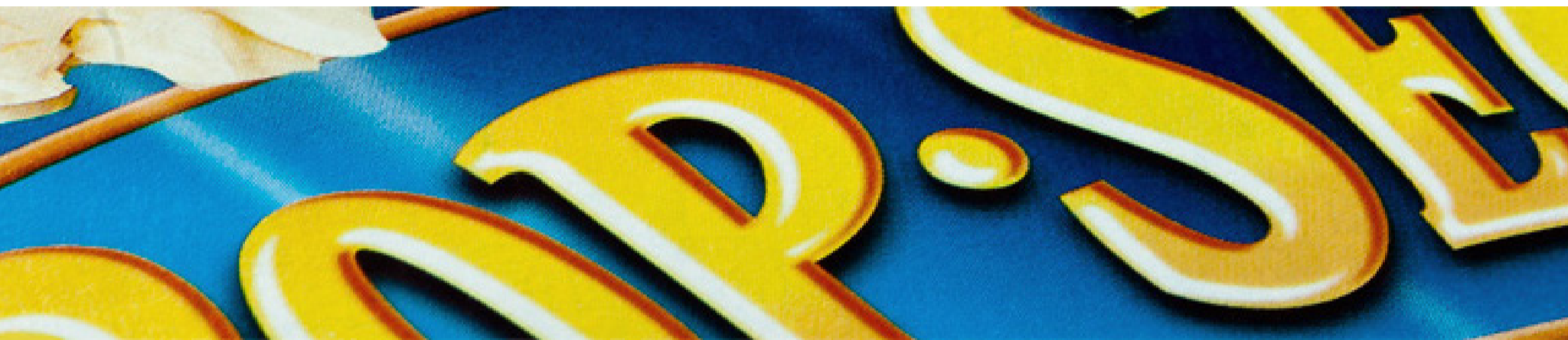
600 Montgomery Street, 17th Floor
San Francisco, CA 94111-2702
Phone: 415-912-3180

Website

Net Sales

Financial Reports

\$981



San Francisco-based Diamond Foods is an innovative premium snack food and culinary nut company focused on building and energizing brands including Kettle Brand® Chips, Emerald® snack nuts, Pop Secret® popcorn, and Diamond of California® nuts. The Company's strategy is to build and energize brands as well as identify opportunities to energize and add value by making a relevant connection to the contemporary consumer. Diamond's products are distributed globally in stores where snacks and culinary nuts are sold.

Brands: Diamond Culinary Nuts, Emerald Premium Nuts, Kettle Brand, Pop Secret
Products: Nuts, salty snacks

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DOLE FOODS

One Dole Drive
Westlake Village
CA 91362
(818) 879-6600

[Website](#)

Net Sales

[Financial Reports](#)

\$7,224



Subsidiaries Divisions: Dole Fresh Vegetables, Dole North American Fruit, Dole Europe, , Dole Latin America, Dole Honduran Beverages

Brands: Dole, Dole Classic Salad, Dole Complete Salads, Dole Fruit Bowls, Dole Lunch for One, Dole Special Blends, Dole Tropical Gold, Dole Premium Select, Wildly Nutritious

Major Product Areas: Canned, frozen and prepared foods, miscellaneous

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

DR. PEPPER SNAPPLE GROUP

	Website	Net Sales
5301 Legacy Drive Plano, TX 75024 Phone: 972-673-7300	Financial Reports	\$5,903



Subsidiaries: Canada Dry, Mott's

Brands: 7UP, A&W, Canada Dry, Clamato, Country Time, Crush, Deja Blue, Diet Rite, Dr Pepper, Gini, Hawaiian Punch, Hires, IBC, Margaritaville, Mystic, Mott's, Mr and Mrs T, Nantucket Nectars, Nehi, Orangina, Peñafiel, RC Cola, ReaLemon, Rose's, Schweppes, Snapple, Squirt, Stewart's, Sundrop, Sunkist, Venom Energy, Vernors, Welch's, Yoo-hoo

Major Product Areas: beverages

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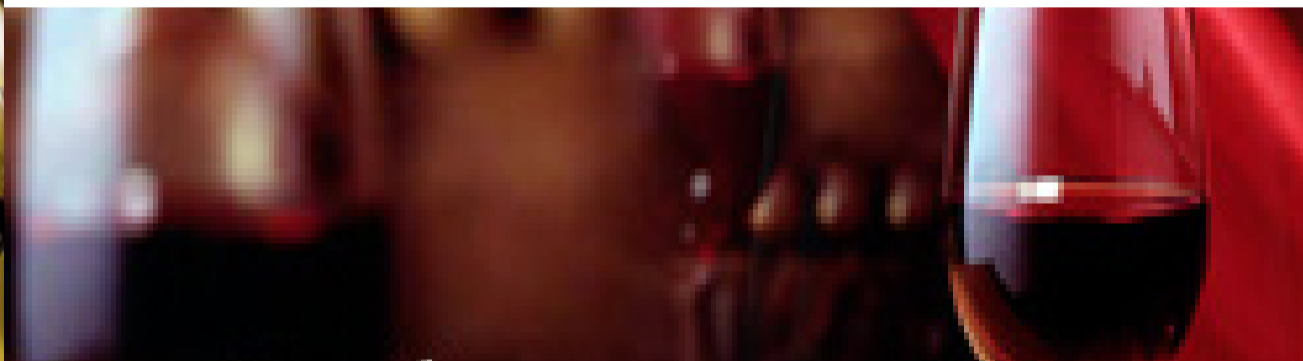
Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

E & J GALLO WINERY

600 Yosemite Boulevard
Modesto, CA 95354
Phone: 877-687-9463
Fax: 209-341-3569

Website

Net Sales
\$3,400
[private]



Brands: Alamos, André, Apothic, Ballatore, Barefoot Bubbly, Barefoot Cellars, Bartles & Jaymes, Bella Sera, Black Swan, Boone's Farm, Bodega Elena de Mendoza, Brancaia, Bridlewood, Bridlewood Estate Winery, Carlo Rossi, Cask & Cream, Clarendon Hills, Dancing Bull, DaVinci, Don Miguel Gascon, E. & J., Ecco Domani, Edna Valley Vineyard, Fairbanks, Familia Camarena Tequila, Frei Brothers, Gallo, Ghost Pines, La Marca, Las Rocas, Liberty Creek, Livingston Cellars, Louis M. Martini, McMurray Ranch, Madria Sangria, Martin Cõdax, Maso Canali, McWilliam's, Mirassou, New Amsterdam Gin, Peter Vella, Pölka Dot, Rancho Zabaco, Red Bicyclette, Redwood Creek, Red Rock Winery, Sheffield Cellars, Starborough, The Naked Grape, Tisdale Vineyards, Tott's, Turning Leaf, Whitehaven, William Hill Estate, Wild Vines, Wycliff Sparkling

Products: Wine, spirits

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

FLOWERS FOODS INC.

1919 Flowers Circle
Thomasville, GA
Phone: 229-226-9110
Fax: 229-225-3816

[Website](#)

[Net Sales](#)

[Financial Reports](#)

\$2,773



Company Info

Flowers Foods is a dynamic company that has been delivering quality baked foods at a good value for more than 80 years.

Subsidiaries, Divisions: Flowers Bakeries, Flowers Specialty

Brands: Nature's Own, Whitewheat, Cobblestone Mill, Sunbeam, Bunny, Bluebird, Mrs. Freshley's, Mi Casa, European Bakery, ButterKrust, Captain John Derst's, Evangeline Maid, Mary Jane & Friends, Aunt Hattie's, Holsum

Major Product Areas: Bakery

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

FOREMOST FARMS USA

E10889A Penny Lane
Baraboo, WI 53913
Phone: (608) 355-8700
(800) 362-9196
Fax: (608) 355-8699

Website

Net Sales
\$1,700
[cooperative]



Brands: 127 Cheese, 1950 Cheese, Foremost, Golden Guernsey Dairy, Morning Glory Dairy, Maui Juice

Major Product Areas: Dairy products

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

FOSTER FARMS

1000 Davis St.
Livingston, CA, 95334
Phone: 800-255-7227
Fax: 209-394-6366

Website

Net Sales
\$ 2,200
[Private]



Subsidiaries: Foster Farms Dairy

Brands: Foster Farms, Great Bites, Humboldt Creamery, MGI, Savory Servings

Products: Chicken and turkey products

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

GENERAL MILLS

One General Mills Blvd.
Minneapolis, MN 55426
Phone: 763-764-7600

[Website](#)

[Financial Reports](#)

Net Sales

\$16,657



Brands: Basic 4, Betty Crocker, Big G cereals, Big T Burgers, Bisquick, Bugles, Cascadian Farm, Cheerios, Chex, Cinnamon Toast Crunch, Clusters, Cocoa Puffs, Cookie Crisp, Delights, Diablitos Underwood, Fiber One, Frescarini, Fruit Snacks, Gardetto's, Go-Gurt, Gold Medal, Golden Grahams, Green Giant, Haagen-Dazs, Hamburger Helper, Jenó's, Jus-Rol, Kix, Knack & Back, La Salteña, Larabar, Latina, Liberte, Lucky Charms, Macaroni Grill, Monsters, Mountain High, Muir Glen, Nature Valley, Oatmeal Crisp, Old El Paso, Pillsbury, Progresso, Reese's Puffs, Toaster Scrambles, Toaster Strudel, Total, Totino's, Trix, V.Pearl, Wanchai Ferry, Wheaties, Whips!, Yo-Plus, YOP, Yoplait

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

GILSTER-MARY LEE

1037 State St.
Chester, IL 62233
Phone: 618-826-2361
Fax 618-826-2973

Website

Net Sales
\$880
[private]



For over 100 years Gilster-Mary Lee has been producing Private Label Brands. Gilster-Mary Lee is home to 14 different food manufacturing facilities with a truck fleet that delivers products throughout the US and Canada.

Gilster-Mary Lee produces over 8,000 items in over 500 different private label brands, as well as its own Hospitality label. Approximately 3,000 employees work in 14 different manufacturing facilities across four states.

Brands: Hospitality (mostly private label)

Major Product Areas: Bakery & drink mixes, cereal, soups & sauces, popcorn, rice & pasta, dinner mixes

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

GLANBIA USA

1373 Fillmore St.
Twin Falls, ID 83301
Phone: 208-733-7555
custsrv@glanbiausa.com

[Website](#)

[Financial Reports](#)

Net Sales

\$4,114



Glanbia Foods is a division of Glanbia plc, a leading international food and ingredient company headquartered in Kilkenny, Ireland. Glanbia plc is one of Europe's leading dairy companies, and one of the world's largest cheese manufacturers.

Headquartered in Twin Falls, Idaho, Glanbia Foods, Inc. is one of the largest producers of cheese and whey-based ingredients, and the largest barrel cheese manufacturer in the world. With four facility locations throughout Idaho's scenic Magic Valley, Glanbia Foods has two processing cheese plants in Gooding and Twin Falls, and two whey processing plants in Gooding and Richfield. Our facilities collectively process over 12 million pounds of milk everyday resulting in over 400 million pounds of cheese and 110 million pounds of dairy ingredients annually.

Glanbia Foods is continually expanding its world-class processing facilities to meet the growing demand for more high-quality cheese. Our customers are among the top food processing companies in the world, receiving the highest-quality, best-value dairy products available. Our cheeses are consistently ranked among the top in their class in national and international cheese competitions. We attribute all of our success to our over 600 dedicated employees, quality dairy partners, and our exceptional customers.

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

GOLDEN STATE FOODS

18301 Von Karman Ave., Ste. 1100,
Irvine, CA 92612
Phone: 949-252-2000
Fax: 949-252-2080

Website

Net Sales
\$5,000
[private]

Golden State Foods is one of the largest diversified suppliers to the foodservice industry, servicing 50+ customers and 25,000+ restaurants from three continents. Founded in 1947, the \$5 billion company is valued based with proven performance in superior quality and customer service in both manufacturing and distribution. With approximately 4,000 employees worldwide, GSF's core businesses include: processing and distribution of liquid products, meat products, produce, bakery and other services, providing a variety of networked solutions for the total supply chain spectrum. The Company also runs the GSF Foundation for kids, a non-profit organization to help children and families in need.

Subsidiaries/Divisions: Liquid products, Meat products, Produce, Bakery

Major Product Areas: Foodservice supplier (esp. McDonald's)

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

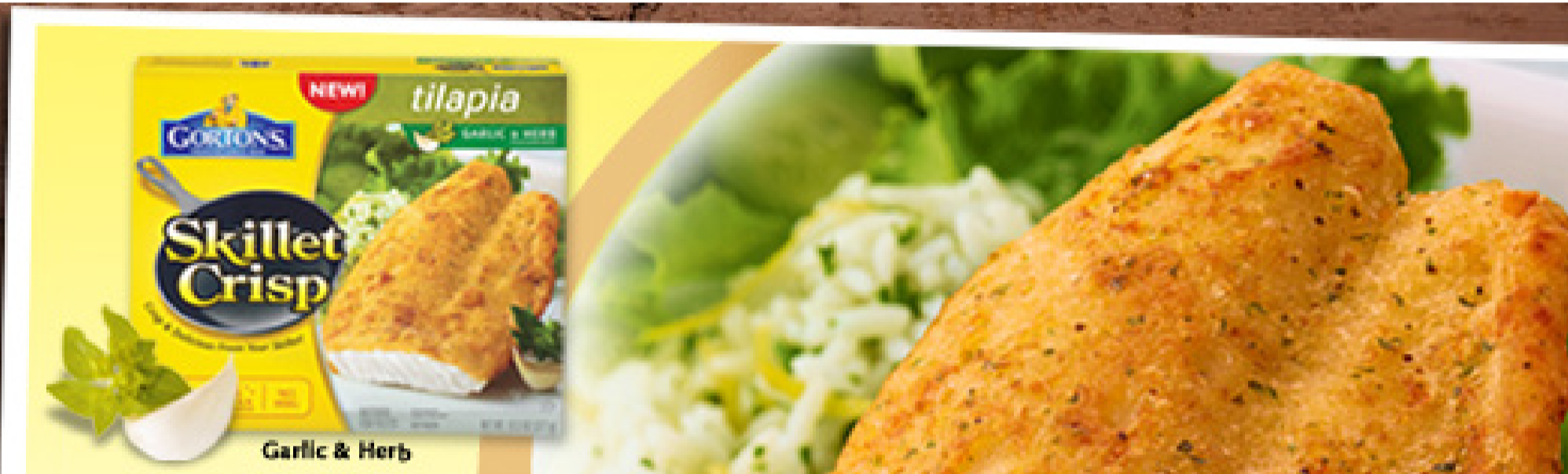
GORTON'S

128 Rogers St.
Gloucester, MA 01930

Website

Net Sales

\$6,859



Parent Firm: Nippon Suisan Kaisha Ltd.

Brands: Gorton's

Major Product Areas: Seafood

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

GREAT LAKES CHEESE

17825 Great Lakes Pkwy.
Hiram, OH 44234
Phone: 440-834-2500
Fax: 440-834-1002

Website

Net Sales
\$1,900
[Private]



Brands: Great Lakes

Major Product Areas: Dairy, Cheese

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

H. J. HEINZ

One PPG Place
Pittsburgh, PA 15219
Phone: 412-456-5700
Fax: 412-456-6128

Website
Financial Reports

Net Sales
\$11,649



Subsidiaries, Divisions: Heinz Canada, North York, Ontario; Heinz Central Eastern Europe, Budapest, Hungary; Heinz Europe, London, England; Heinz Frozen Food Co., Pittsburgh; Heinz Pacific Rim, Auckland, New Zealand; Heinz Southern Africa, Johannesburg, South Africa; Star-Kist Foods, Newport, Ky., Renee's Gourmet Foods, Canada.

Brands: Bella Rossa, Boston Market, Chef Francisco, Classico, Catelli, Compland, Dianne's, Delimex, Earth's Best, Farley's, Guloso, Heinz, Ken-L-Ration, Olivine, Ore-Ida, Orlando, Plasmon, Quality Chef Foods, Smart Ones, Starkist, T.G.I. Friday's, Truesoups, Wattie's, Weight Watchers, Wyler's, Vlassic

Major Product Areas: Canned, frozen and preserved foods, miscellaneous

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

H . P . H O O D

Six Kimball Lane
Lynnfield MA 01940
Phone: 617-887-3000
800-343-6592

Website

Net Sales
\$2,200
[Private]



Subsidiary: Crowley Foods

Brands: Axelrod, Crowley, Heluva Good Cheese, Hood, Maggio, Penn Maid, Rosenberger's, Simply Smart

Major Product Areas: Dairy products, ice cream, drinks

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

HAIN CELESTIAL GROUP

58 S. Service Rd.
Melville, NY 11747
Phone: 631-730-2200
Fax: 631-730-2550

[Website](#)
[Financial Reports](#)

Net Sales
\$1,378



The Hain Celestial Group (Nasdaq: HAIN), headquartered in Melville, NY, is a leading natural and organic food and personal care products company in North America and Europe. Hain Celestial participates in almost all natural food categories with well-known brands that include Celestial Seasonings®, Terra®, Garden of Eatin'®, Health Valley®, WestSoy®, Earth's Best®, Arrowhead Mills®, DeBoles®, Hain Pure Foods®, FreeBird™, Hollywood®, Spectrum Naturals®, Spectrum Essentials®, Walnut Acres Organic™, Imagine Foods™, Rice Dream®, Soy Dream®, Rosetto®, Ethnic Gourmet®, Yves Veggie Cuisine®, Linda McCartney®, Realeat®, Lima®, Grains Noirs®, Natumi®, JASON®, Zia® Natural Skincare, Avalon Organics®, Alba Botanica® and Queen Helene® The Hain Celestial Group common stock trades on The NASDAQ® Global Select Market.

Subsidiaries, Divisions: Celestial Seasonings, Hain Celestial Canada ULC, Hain Celestial Europe BVBA, Hain Pure Protein Corp., Hain Daniels Group

Brands: Arrowhead Mills, Breadshop, Casbah, DeBoles, Earth's Best, Hain Pure Foods, Health Valley, Hollywood, Imagine Foods, MaraNatha, Mountain Sun, Nile Spice, Spectrum, Sunspire, Walnut Acres, Westbrae Natural, Celestial Seasonings, Rice Dream, Soy Dream, West Soy, Boston's, Garden of Eatin', Bearitos, Terra Chips, Yves, Ethnic Gourmet, Linda McCartney, Rosetto, Free Bird, Churchill Foods Products, 3 Greek Gods, LLC, World Gourmet Marketing LLC

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

HEARTHSIDE FOOD SOLUTIONS

1902 Butterfield Road, Suite 530
Downers Grove, IL 60515
Phone: 630-967-3600

Website

Net Sales

\$804

[private]



Hearthside is one of the nation's largest independent bakeries. Hearthside is over 5,000 people in six states, all committed to setting new standards in product quality and customer service

Hearthside Food Solutions melds an 80-year heritage of manufacturing prowess with world-class management practices. We create solutions and produce products that meet the expectations of the most demanding global customers -- and do it while delivering lowest landed costs. Our management team is committed to outperforming any competitor in our category, and creating new value for our customers.

Specialties: Hearthside manufactures Bread Products, such as croutons & stuffing, Snack Components, such as pretzels, rye & bagel chips, and a variety of Cold-formed Granola Bars. Packaging capabilities include every size from single serve to bulk totes.

Brands: (Contract manufacturer)

Food categories: Bakery including bars, cookies, crackers, granolas, cereals, snack components, snacks, specialty items

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

HERSHEY

100 Crystal A Drive
Hershey, PA 17033
Phone: (717) 534-6799

[Website](#)
[Financial Reports](#)

Net Sales
\$6,081

**SWEET ON
THE OUTSIDE,**



**SWEET ON
THE INSIDE.**

Subsidiaries: Hershey Chocolate & Confectionery Corp.; Hershey Chocolate of Virginia Inc.; Hershey Canada Inc., Artisan Confections Co.; Hershey do Brasil.

Brands: 5th Avenue, Almond Joy, Amazin' Fruit Candies, Amazin' Fruit Super Fruit Breathsavers, Bubble Yum, Candies, Bridge Mixture, Brown Cow, Cadbury's Candies, Caramello, Cherry Blossom, Chipits Chocolate Chips, Chuckles, Crash Bar, Eat-More, Glosette, Good & Plenty, Goodies, Heath Bar, Heide, Hershey's, Hugs, Ice Breakers, Jolly Rancher, Kisses, Kit Kat, Krackel, Lowney, Luden's, Mauna Loa, Milk Duds, Mounds, Mr. Freeze, Mr. Goodbar, Nibs, NutRageous, Oh Henry!, Ovation, PayDay, Pot of Gold, Rain-Blo, Reese's, Rolo, Skor, Sour Dudes, Snacksters, Snackbarz, Special Crisp, Special Dark, Strawberry Cow, Super Bubble, Sweet Escapes, Symphony, Take5, TasteTations, Top Scotch, Twizzelators, Twizzlers, Whatchmacallit, Whoppers, Wunderbeans, York, Young & Smylie, Zagnut, Zero

Major Product Areas: Confectionery

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

HILLSHIRE BRANDS

Old name: Sara Lee

[Website](#)
[Financial Reports](#)

Net Sales
\$8,681

400 S. Jefferson Street
Chicago, Ill

North America Contacts

Desserts: 1.800.323.7117

Foodservice: 1.800.261.4754

Meats: 1.800.925.3326



Brands: Del Monte, S and W, Contadina, College Inn, Kibbles and Bits, MilkBone, Pup-Peroni, Meaty Bone, Sausages, Nature's Recipe, Gravy Train, Canine Carry Outs, Jerky Treats, 9 Lives, Meow Mix, Pounce

Major Product Areas: Pet nutrition, fruits, vegetables

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

HILMAR CHEESE

9001 N. Lander Ave.
Hilmar, CA 95324
Phone: 209-667-6076

Website

Net Sales

\$ 1,400

[estimated]



Committed to continuous improvement and innovation, Hilmar Cheese Company and our business unit, Hilmar Ingredients, serves customers in more than 40 countries from our two manufacturing facilities. Our founding headquarters is located in California's fertile Central Valley in Hilmar, and our state-of-the-art Dalhart, Texas facility is located in a growing dairy region. Our steady supply of fresh milk ensures our customers of consistent, year-round availability of product.

Hilmar Cheese Company specializes in the production of cheddar and American cheese utilized by private label and national brand, retail and foodservice companies across America. While rare among large manufacturing sites, Hilmar Cheese Company has the unique ability to produce a range of cheese in large volumes and the flexibility to adjust quickly to our customers' changing needs.

Hilmar Ingredients, a division of Hilmar Cheese Company, manufactures a wide range of whey protein concentrates, whey protein hydrolysates, whey protein isolates and three grades of edible lactose: edible, refined, and ultra-refined. Our whey and lactose ingredients are sold worldwide for use in such diverse applications as frozen dinners, sports beverages, processed cheeses, baked goods, infant formulas, confectioneries, and many others.

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

HORMEL FOODS

One Hormel Place
Austin, MN 55912-3680
Phone: (507) 437-5611
Fax: (507) 437-5158

Website
Financial Reports

Net Sales
\$8,231



Subsidiaries, Divisions: Dan's Prize, Hormel Foods International Corp., Jennie-O Foods, Progressive Processing

Brands: Black Label, Boca Grande Foods, Buffalo, By George, Carapelli, Chi-Chi's, Country Crock, Cure 81, Curemaster, Di Lusso, Dinty Moore, Dona Maria, Dubuque, El Torito, Farm Fresh, Farmer John, Fast'N Easy, Herb-Ox, Herdez, Homeland, Hormel, House of Tsang, Jennie-O, Kid's Kitchen, Light & Lean, Little Sizzlers, Lloyd's, Manny's, Marrakesh Express, Mary Kitchen, MegaMex, Not-So-Sloppy-Joe, Old Smokehouse, Patak's, Peloponnese, Quick Meal, Rosa Grande, Sandwich Maker, Saag's, Spam, Stagg, Valley Fresh, Wranglers

Major Product Areas: Meat and poultry, canned, frozen and preserved foods, fats/oils, miscellaneous



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

IMPERIAL SUGAR

One Imperial Square
8016 Highway 90-A
P.O. Box 9
Sugar Land, TX 77487-0009
Phone: 281-491-9181
Fax: 281-490-9879

Website

Net Sales

\$908

Imperial Sugar® Company is the producer of products under the labels of Imperial Pure Cane Sugar®, Dixie Crystals® and Holly® Imperial Sugar Company always strives to bring you only the finest quality sugar and sweetener products. Imperial Sugar® products, great recipes and excellent service have been available to Texans for over 100 years. The Dixie Crystals® brand has been supplying the same great product to folks in the southeast since 1917.

Imperial Sugar products are sold in most grocery/retail stores and to industrial and foodservice customers.

Subsidiaries/Divisions: Imperial Distributing, Inc., Delaware; Imperial-Svannah LP, Delaware; Savannah Foods & Industries Inc., Delaware; Comercializadora ISC, S. de R.L. de C.V., Mexico; Ragus Holdings, Inc., Delaware

Brands: Dixie Crystals, Holly, Imperial, Wholesome Sweeteners

Major Product Areas: Sugar/confectionery



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

J & J SNACK FOODS

6000 Central Highway
Pennsauken, NJ 08109
Phone: 856-665-9533
Fax: 856-665-6718

Website
Financial Reports

Net Sales
\$831



Subsidiaries, Divisions: Mia Products, the Icee Co., Icee de Mexico S.A. de C.V., Pretzels Inc., Country Home Bakers Inc.

Brands: Superpretzel, Pretzel Fillers, Pretzelfils, Gourmet Twists, Mr. Twister, Soft Pretzel Bites, Softstix, Soft Pretzel Buns, Hot Knots, Dutch Twist, Texas Twist, Sandwich Twist, Cinnapretzel, Seriously Twisted!, Barq's, Icee, Luigi's, Arctic Blast, Minute Maid Juice Bars and soft frozen lemonade, Shape Ups, Chill, Mama Tish's, Tio Pepe's, Mrs. Goodcookie, Baker's Best, Camden Creek Bakery, Read-bake, Country Home, Pretzel Cookie; Icee Peak, Slush Puppy, Java Freeze, California Natural, Funnel Cake Factory, Airpopt



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

J. R. SIMPLOT

999 Main St.
Boise, ID 83702
Phone: 208-336-2110
Fax: 208-389-7515

Website

Net Sales

\$5,600

[private]



Subsidiaries, Divisions: North American Food Group, AgriBusiness Group, Land & Livestock Group, Simplot Australia, Beijing Simplot, MarBran
Brands: Culinary Select, Infinity, RoastWorks, Simplot Sweets, Upsides

Major Product Areas: Frozen potatoes, potato specialties, vegetables, fruit



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

J. M. S M U C K E R

One Strawberry Lane
Orrville, OH 44667-0280
Phone: 330-682-3000
Fax: 330-684-3370

[Website](#)
[Financial Reports](#)

Net Sales
\$5,526



Subsidiaries/Divisions: U.S. Retail Segment, Special Markets Segment

Brands: Adams, Crisco, Crosse & Blackwell, Dickinson's, Dunkin Donuts, Dutch Girl, Eagle Brand, Folgers, Hungry Jack, Jif, Kava, Knot's Berry Farm, Laura Scudder's, Martha White, Magnolia, Mary Ellen, Milestone, Natural Brew, Nature's Peak, Pet, Pillsbury, R.W. Knudsen Family, Santa Cruz, Smucker's, White Lily

Major Product Areas: Canned, frozen and preserved foods, beverages

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

JBS USA

1770 Promontory Circle
Greeley, CO 80634
Phone: 970-506-8000
Fax: 970-506-8307

[Website](#)
[Financial Reports](#)

Net Sales
\$61,796



With 140 production facilities worldwide and over 120,000 employees, JBS is the largest animal protein processor in the world. Our global, diversified, low-cost production platform is the foundation for a variety of products including food, leather, pet products and biodiesel. An international industry leader, JBS has production and processing plants in Brazil, Argentina, Italy, Australia, USA, Uruguay, Paraguay, Mexico, China and Russia. Parent firm: JBS S.A. (Brazil); owns 67 percent of Pilgrim's Pride
Brands: Swift Premium, Swift Black Angus, Swift Select

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

JOHN B. SANFILIPPO & SON

1703 North Randall Road
Elgin, IL 60123
Phone: 847-289-1800

Website
Another Website

Net Sales
\$674



Brands: Fisher, Orchard Valley Harvest, Sunshine Country

Major Product Areas: Raw and processed nuts, peanut butter

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

KELLOGG

One Kellogg Square
Battle Creek, MI 49016-3599
Phone: 616-961-2000
Fax: 616-961-2871

[Website](#)
[Financial Reports](#)

Net Sales
\$13,198



Subsidiaries/Divisions: Austin Quality Foods, Kashi, Keebler, Morningstar Farms, Worthington Foods, Inc.

Brands: All-Bran, Austin, Cheez-It, Club, Chips Deluxe, Crunchmania, Eggo, E.L. Fudge, Famous Amos, FruitaBu, Fruit Loops, Fruit Streamers, Fudge Shoppe, Go-Tarts, Kashi, Keebler, Kellogg's, Krispy, Loma Linda, Morningstar Farms, Murray, Natural Touch, Nutri-Grain, Pop-Tarts, Rice Krispies, Right Bites, Sandies, Smart Start, Special K, Soft Batch, Stretch Island, Sunshine, Toasted, Town House, Twistables, Vector, Wheatables, Worthington, Yogos, Zesta, Apple Jacks, Bran Buds, Cinnamon Crunch Crispix, Cocoa Krispies, Complete, Corn Pops, Cracklin' Oat Bran, Crispix, Frosted Mini-Wheats, Honey Smacks, Just Right, Kellogg's Corn Flakes, Kellogg's Crunch, Kellogg's Frosted Flakes, Kellogg's Raisin Bran, Kellogg's Smorz, Kellogg's Low Fat Granola, Mini-Swirlz, Mueslix, Pops, Product 19

Major Product Areas: Cereal, cookies & crackers, fruit leather, vegetarian/soy products

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

KEYSTONE FOODS

300 Barr Harbor Drive
West Conshohocken, PA 19428
Phone: 610-667-6700
Fax: 610-667-1460

Website

Net Sales

\$11,723

[private]



Parent Firm: Marfrig Group (Brazil)

Products: Beef patties, processed poultry, fish & pork,
mostly for McDonald's restaurants worldwide

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

LACTALIS USA INC

2376 S. Park Ave.
Buffalo, NY 14220
Phone: 716-823-6262
800-641-8306

Website

Net Sales

\$800

[estimated]



WHETHER IMPORTED FROM FRANCE, OR
CRAFTED IN THE HEART OF AMERICA'S DAIRYLAND,
WITH PRÉSIDENT® CHEESE PRODUCTS, YOU ARE
ASSURED OF THE HIGHEST QUALITY, AND
THE FRESHEST FLAVORS.

FIND OUT
WHERE TO BUY
PRÉSIDENT® CHEESES

Brands: BBA, Precious, President, Scerma, Societe, Sorrento
Major Product Areas: Cheese

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

LANCASTER COLONY

37 W. Broad St.
Columbus, OH 43215
Phone: 614-224-7141

Website
Financial Reports

Net Sales
\$1.131



Subsidiaries/Divisions: T. Marzetti Co, Marzetti Frozen Pasta, Inc., New York Frozen Foods Inc., Sister Schubert's Homemade Rolls Inc., Quality Baking Co.

Brands: Amish Kitchen, Aunt Vi's, Cardini's, Chatham Village, Girard's, Inn Maid, Jack Daniel's, Mamma Bella, Marshall's, Mary B's, Marzetti, New York BRAND, Reames, Romanoff, Sister Schubert's, T. Marzetti, Pfeiffer

Major Product Areas: Dressings, dip, sauces, frozen bakery

[RETURN TO LIST](#)

LAND O' LAKES

4001 Lexington Ave. North
Arden Hills, MN 55126
Phone: 651-481-2222
Fax: 651-481-200

Website
Financial Reports

Net Sales
\$12,849



Brands: Land O'Lakes

Major Product Areas: Butter, cheese, eggs, milk, cocoa/
cappuccino mix



Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

LEPRINO FOODS

1830 W. 38th St.
Denver, CO 80211
Phone: 303-480-2600
Fax: 303-480-2605

Website

Net Sales

\$2,500

[private]



LEPRINO QUALITY IS A WAY OF LIFE ”
- JIM LEPRINO

Brands: Leprino

Major Product Areas: Cheese

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Hunt Executive Search

2013 TOP 100

NORTH AMERICAN

FOOD & BEVERAGE COMPANIES

MALT-O-MEAL

80 South 8th Street, Suite 2700
Minneapolis, MN 55402
Phone: 612-338-8551

Website

Net Sales

\$750

Family-Owned



Malt-O-Meal® is now MOM Brands®. A simple name change, but one that reflects the company we are now. Once a one-product company, today we rank among the nation's leading cereal companies. We're still family-owned, and we will always be focused on what's good for families. Great quality, great tasting cereal at prices they can afford. In fact, that's our company's mission - to find better ways to make a better breakfast at a better price™.

Brands: Better Oats, Bear River Valley, Farina Mills, Isabel's Way, Malt-O-Meal, Mom's Best, Sally's, Three Sisters, I Love Oats, private label

Categories: Ready-to-eat and hot breakfast cereals

[RETURN TO LIST](#)

MAPLE LEAF FOODS

30 St. Clair Avenue West, Suite 1500
Toronto, Ontario, Canada M4V 3A2
Phone: 416-926-2000
Fax: 416-926-2018

Website
Financial Reports

Net Sales
\$4,894



Subsidiaries: Canada Bread Co., Maple Leaf Bakery

Brands: Ben's, Bittner's, Burns, California Goldminer, Dempster's, Healthy Way, Hygrade, Maison-Cousin, Maple Leaf, McGavin, Nutriwhip, Olivieri, Prime Turkey, Schneider's, Shopsy's, Tenderflake

Major Product Areas: Meat, bakery, agribusiness



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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MARS

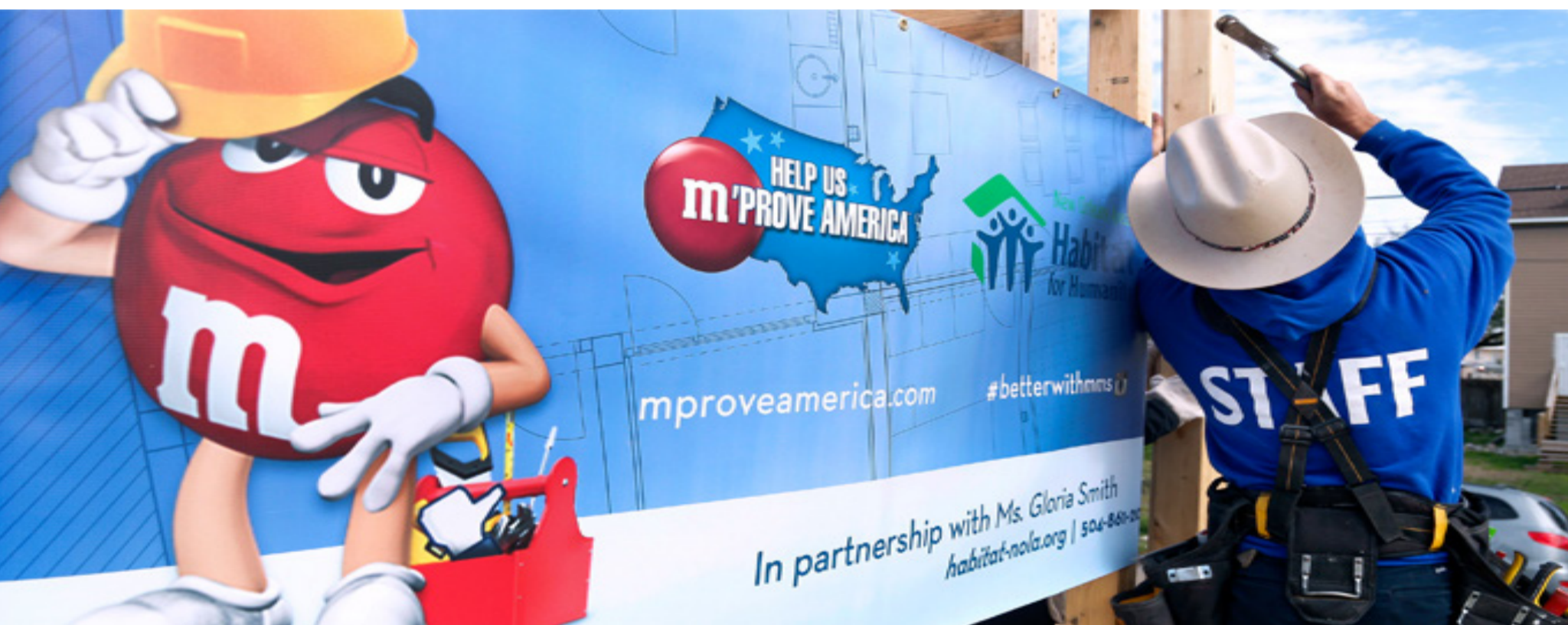
6885 Elm St.
McLean, VA 22101-3810
Phone: 703-821-4900
Fax: 703-448-9678
Global Ph: +1 973-691-3536

Website

Net Sales

\$30,000

[private]



Brands: 3 Musketeers, Alterra Coffee Roasters, Altoids, Banfield Pet Hospital, Bright Tea Co., Cesar, Cocoavia, Combos, Doublemint, Dove, Ethel-M, Extra, Flavia, Kudos, M&M's, Milky Way, Orbit, Pedigree, Royal Canin, Seeds of Change, Sheba, Skittles, Snickers, Starburst, Twix, Uncle Ben's, Waltham, Whiskas, Wisdom Panel

Major Product Areas: Petcare, chocolate, gum and confections, food and drinks

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MASTER BLENDE RS

Oosterdoksstraat 80
1011 DK Amsterdam
The Netherlands
+31.20.558.1753

Website
Financial Reports

Net Sales
\$3,721



D.E Master Blenders 1753 is an international coffee and tea company, headquartered in the Netherlands. With sales of €2.7bn, our coffee and tea products are available in more than 45 countries and 70% of our revenue comes from markets where we have a No.1 or No.2 position.

MCCAIN FOODS

359 King Street West, Fifth Floor
Toronto, Ontario, Canada
Phone: 416-955-1700

Website

Net Sales

\$6,100

[Private]



Subsidiaries: Day & Ross Transportation Group

Brands: Brew City, Ellios, McCain, Wong Wing

Major Product Areas: Frozen potatoes, appetizers, frozen pizza,
frozen



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MCCORMICK & CO.

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

[Website](#)
[Financial Reports](#)

Net Sales
\$3,698



Subsidiaries, Divisions: U.S. Business Units: U.S. Consumer Products, SupHerb Farms, Zatarain's, Simply Asia; International Business Units: McCormick Canada, Schwartz, McCormick Foods Australia, Ducros, McCormick de Centro América, Silvo, Vahine, Margao, Schwartz for Chef Brands: McCormick, Zatarain's, Simply Asia, Thai Kitchen, Club House, Golden Dipt, Mojave, Old Bay, Produce Partners

Major Product Areas: Spices/Herbs, seasonings, extracts, sauces & marinades, specialty foods

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MCKEE FOODS

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Website

Net Sales

\$1,100

[private]



Subsidiaries, Divisions: Blue Planet Foods Inc.

Brands: Fieldstone Bakery, Heartland, Little Debbie, Sunbelt

Major Product Areas: Snack foods

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MICHAEL FOODS

301 Carlson Parkway, Suite 400.
Minneapolis, MN 55305
Phone: 952-258-4000

[Website](#)
[Financial Reports](#)

Net Sales
\$1,767



Michael Foods, Inc. announced that its parent, M-Foods Holdings, Inc., has signed a definitive agreement under which its owners, affiliates of Thomas H. Lee Partners, L.P. (“THL”) and certain current and former members of management, will sell Michael Foods to affiliates of GS Capital Partners. The transaction, which is expected to close in the next two months and is subject to customary closing conditions, values Michael Foods at approximately \$1.7 billion.

Michael Foods is a multinational producer and distributor of food products to the foodservice, retail and food ingredient markets. Its principal products are specialty egg products, refrigerated potato products, cheese and other dairy-case products. THL, which acquired Michael Foods in 2003, will retain an ownership stake of approximately 20% as part of the transaction.

Subsidiaries, Divisions: Crystal Farms Refrigerated Distribution Co., Minneapolis; Northern Star Co., Minneapolis; M.G. Waldbaum Co., Minneapolis; Papetti’s Hygrade Egg Products Inc., Elizabeth, N.J.; Wisco Farm Cooperative, Wisconsin; WFC, Inc., Wisconsin; Farm Fresh Foods, Inc., Nevada; Michael Foods of Delaware, Inc., Delaware; Minnesota Products, Inc., Minnesota; MFI Food Canada, Ltd., Canada; Abbotsford Farms, Minnesota

Brands: Papetti’s, M.G. Waldbaum, Farm Fresh Foods, Crystal Farms, Better’n Eggs, Simply Potatoes, AllWhites

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MILLERCOORS

250 South Wacker Drive #250
Chicago, Il 60606
(312) 496-2700
Fax: 414-931-3735

Website
Financial Reports

Net Sales
\$7,550



Brands: Coors, Henry Weinhard, Icehouse, Leinenkugel, Mickey's Malt Liquor, Miller Chill, Miller Genuine Draft, Miller High Life, Miller Lite, Milwaukee's Best, Milwaukee's Best Ice, Milwaukee's Best Light, Olde English 800 Malt Liquor, Steel Reserve, Southpaw Light, Blue Moon

Major Product Area: Beer and malt beverages



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MOLSON COORS

1225 17th St.
Denver, CO 80202
Phone: 303-279-6565
Fax: 303-277-5415

[Website](#)
[Financial Reports](#)

Net Sales
\$3,516



Subsidiaries/Divisions: Coors Brewing Co., Coors Brewers Ltd., MillerCoors, Molson Coors (Canada), Molson Coors (UK)

Brands: Blue Moon, Caffrey's, Carling, Cobra, Coors, Creemore Springs, George Killian's Irish Red, Keystone, Molson Canadian, Palm Speciale, Pilsner, Rickard's Red, Tornade, Winterfest

Major Product Areas: Beer

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MONDELEZ
INTERNATIONAL

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Website
Financial Reports

Net Sales
\$54,365



Subsidiaries, Divisions: North America (segments: Beverages, Cheese & Foodservice, Convenient Meals, Grocery, Snacks & Cereals), International (European Union, Developing Markets), Cadbury Confections



Brands: (Kraft North America) U.S. Beverages: Maxwell House, Starbucks (under license), Gevalia, General Foods International, Yuban, Sanka, Nabob and Seattle's Best (under license) coffees; Tassimo hot beverage system; Capri Sun (under license) and Kool-Aid packaged juice drinks; Kool-Aid, Crystal Light and Country Time powdered beverages; and Tazo (under license) teas, Bubbaloo, Cadbury, Dentyne, Halls, Milka, Trakinas, Trident



U.S. Cheese: Kraft and Cracker Barrel natural cheeses; Philadelphia cream cheese; Kraft grated cheeses; Polly-O cheese; Kraft, Velveeta and Cheez Whiz process cheeses; Deli Deluxe process cheese slices; and Breakstone's and Knudsen cottage cheese and sour cream.

U.S. Convenient Meals: Lunchables lunch combinations; Oscar Mayer and Louis Rich cold cuts, hot dogs and bacon; South Beach Living (under license) pizzas and meals; Boca soy-based meat alternatives; and

Continue...

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MONDELEZ
INTERNATIONAL

U.S. Grocery: Jell-O dry packaged desserts; Cool Whip whipped topping; Jell-O refrigerated gelatin and pudding snacks; Jet-Puffed marshmallows; Kraft and Miracle Whip spoonable dressings; Kraft and Good Seasons salad dressings; A.1. steak sauce; Kraft and Bull's-Eye barbecue sauces; Grey Poupon premium mustards; and Shake N' Bake coatings; Kraft macaroni and cheese dinners; Stove Top stuffing mix; Taco Bell Home Originals (under license) meal kits; and Back to Nature macaroni and cheese dinners.

U.S. Snacks: Oreo, Chips Ahoy!, Newtons, Nilla, Nutter Butter and SnackWell's cookies; Ritz, Premium, Triscuit, Wheat Thins, Cheese Nips, Honey Maid Grahams, Teddy Grahams and Kraft macaroni and cheese crackers; Nabisco 100 Calorie Packs; South Beach Living (under license) crackers, cookies and snack bars; Planters nuts and trail mixes; Handi-Snacks two-compartment snacks; Back to Nature granola, cookies, crackers, nuts and fruit & nut mixes; Back to Nature ready-to-eat cereals; Balance nutrition and energy bars.

(European Union) Snacks: Milka, Suchard, Côte d'Or, Marabou, Toblerone, Freia, Terry's, Daim/Dime, Figaro, Karuna, Lacta, Pavlides, Twist, Merenda, Prince Polo/Siesta, Mirabell, Pyros Mogyoros, Alpen Gold, Sport/Smash/Jazz and 3-Bit chocolate confectionery products; and Oreo, Dorada, Digestive, Chiquilin, TUC, Mini-Star, Mikado, Ourson, Petit Déjeuner, Cracotte, Belin, Heudebert, Grany, Petit Écolier, Saiwa, Oro, Fonzies, Start, Prince, Pépito Opavia, Belvita and Gyori biscuits.

Beverages: Jacobs, Gevalia, Carte Noire, Jacques Vabre, Kaffee HAG, Grand' Mère, Kenco, Saimaza, Meisterroestung, Maxwell House, Onko, Splendid, Starbucks (under license) and Karat coffees; Tassimo hot beverage system; Tang powdered beverages; and Suchard Express, O'Boy and Kaba chocolate drinks.

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

MONDELEZ
INTERNATIONAL



Cheese: Kraft, Dairylea, Sottilette, Osella and El Caserío cheeses; and Philadelphia cream cheese.

Grocery: Kraft pourable and spoonable salad dressings; Miracle Whip spoonable dressings; and Mirácoli sauces; Lunchables lunch combinations; Kraft and Mirácoli pasta dinners and sauces; and

Simmenthal canned meats.

(Developing Markets) Snacks: Oreo, Chips Ahoy!, Ritz, Club Social, Express, Kraker/Honey/Aveny Bran, Marbu, Dorada, Variedad, Pacific, Belvita, Cerealitas, Lucky, Trakinas, TUC, Mikado, Ourson, Petit Déjeuner, Cracotte, Bolshevik, Prichuda, Jubilee, Major, Merendina, Jacob's, Chipsmore, Twisties, Biskuat/Tiger, Milk Biscuit, Hi Calcium Soda and PIM's biscuits; Milka, Toblerone, Lacta, Côte d'Or, Shot, Terrabusi, Suchard, Alpen Gold, Karuna, Korona, Poiana, Svoge, Ukraina, Vozdushny, Chudny Vecher, Terry's and Gallito chocolate confectionery products; and Estrella, Kar, Lux and Planters nuts and salted snacks.

Beverages: Maxwell House, Maxim, Carte Noire, Nova Brasilia and Jacobs coffee; Tang, Clight, Kool-Aid, Verao, Frisco, Q-Refresh-Ko, Royal and Fresh powdered beverages; and Capri Sun (under license) packaged juice drinks.

Cheese: Kraft, Velveeta and Eden process cheeses; Kraft and Philadelphia cream cheese; Kraft natural cheese; and Cheez Whiz process cheese spread.

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

NATIONAL GRAPE
COOPERATIVE ASSOCIATION

2 S. Portage St.
Westfield, NY 14787
Phone: 716-326-5200
Fax: 716-336-5494

Website
Financial Reports

Net Sales
\$641
[cooperative]



Brands: Bama, Welch's,

Major Product Areas: Canned, frozen and preserved
foods, beverages, miscellaneous



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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

NESTLÉ

Nestle US & Canada
Avenue Nestlé 55
CH-1800 Vevey Switzerland

Website
Financial Reports

Net Sales
\$94,340

Nestlé USA
800 N. Brand Blvd.
Glendale, CA 91203
Phone: 818-549-6000

Nestlé Canada
25 Sheppard Avenue West
North York, Ontario M2N 6S8



Subsidiaries, Divisions: Worldwide--Food & Beverages-Europe, -Americas, -Asia, Oceania, Africa and Middle East; Nestlé Waters, Nestlé Nutrition, Nestlé Professional, Nestlé Purina PetCare Co., Nestlé Waters North America.

Brands: Acqua Panna, Aero, After Eight, Alpo, Antica Gelateria del Corso, Aquarel, Arrowhead, Baby Ruth, Baci, Baeren Marke, Beggin Strips, Beltè, Beneful, Boost, Buitoni, Butterfinger, Buxton, Cailler, Calistoga, Carnation, Cat Chow, Cerelac, Cerevita, Chamyto, Cheerios (Europe-license), Chef, Chef-Mate, Chocapic, Cini Minis, Clinutren, Coffee-Mate, Contrex, Cookie Crisp, Dar Natury, Davigel, Davifrais, Deer Park, Delissio, Dibs, Dog Chow, Dreyer's, Edy's Slow Churned, Dibs, Häagen-Dazs, Drumstick, Skinny Cow, Nestlé Toll House, Nestlé Carnation, Nestlé Push-Up, Frosty Paws, Eskimo Pie, Ecco, Estrelitas, EveryDay, Extrême, Fancy Feast, Felix, Fitness, Friskies, Gerber, Gerber Graduates, Good Start, Gourmet, Herta, Hot Pockets, Lean Pockets, Ice Mountain, Impact, Jenny Craig, Juicy Juice, Kit Kat, La Cremeria, La Laitière, Lean Cuisine, Levissima, Lion, Maggi, Maxibon, Milo, Minor's, Mövenpick, Mucilon, NaturNes, Nero, Nescafé, Nescau, Nespresso, Nesquik, Nestea, Nestle, Nestlé Crunch, One, Optifast, Orion, Peptamen, Perrier, Perugina, Poland Spring, PowerBar, Pro Plan, Pure Life, Purina, Quality Street, Real Dairy, Resource, S.Pellegrino, Smarties, Stouffer's, Taster's Choice, Thomy, Tidy Cats, Toronto, Trio, Vittel, Wonka, Yorkie

Major Product Areas: Beverages, baby foods, cereal, confections, frozen foods, ice cream, nutrition

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Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

OSI GROUP

1225 Corporate Blvd.
Aurora, IL 60504
Phone: 630-851-6600
Fax: 630-692-2340

Website

Net Sales

\$ 4,500

[private]



Subsidiaries, Divisions: Amick Farms LLC (Batesburg, S.C.); Chengdu Husi Food Co. Ltd. (China); Dalian Husi Food Co. Ltd. (China); DB Limited Partnership (Chicago); Esca Hústermékelőállító és Értékesítő Kft.(Hungary); Fair Oaks Farms LLC (Pleasant Prairie, Wis.); Foodworks (Germany); GenOSI Inc. (Philippines); Guangzhou Husi Produce Co. Ltd. (China); Husi Food Co. Ltd. (China); K&K Foods Ltd. (Taiwan); Kunming Husi Produce Co. Ltd. (China); Lang Fang Husi Produce Co. (China); Nation Pizza Products LP (Schaumburg, Ill.); Shanghai Husi Food Co. (China); Trosi de Carnes S.A. de C.V. (Mexico); Vista Processed Foods (India)

Products: Meat and produce private label and for quick-service restaurants



Hunt Executive Search
2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

PARMALAT CANADA

405 The West Mall, 10th Fl.
Toronto, Ontario
M9C 5J1, Canada
Phone: 416-626-1973

Website
Financial Reports

Net Sales
\$2,300



With over 120 years of brand heritage in the Canadian dairy industry, Parmalat Canada is committed to the health and wellness of Canadians and markets a variety of high-quality food products that help them keep balance in their lives.

Parmalat Canada produces milk and dairy products, fruit juices, cultured products, cheese products and table spreads with such respected brands as Beatrice, Lactantia, Astro, Black Diamond, and Balderson.

Employees' continued commitment to quality and innovation has helped Parmalat Canada become one of the largest, most-dynamic food group companies in Canada, employing more than 2,900 people with 18 operating facilities across the country.

Parent company, Parmalat SpA, is listed on the Italian Stock Exchange in Milan under the ticker symbol PLT.

Brands: Astro, Beatrice, Black Diamond, Lactis, Parmalat, Ucal, Soy Life

Major Product Areas: Milk, yogurt, beverages

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

PEPSICO

700 Anderson Hill Road
Purchase, NY 10577-1444
Phone: 914-253-2000
Fax: 914-253-2070

[Website](#)
[Financial Reports](#)

Net Sales
\$66,504



Principal Business Units: PepsiCo Americas Foods (inc. Frito-Lay North America, Quaker Foods North America, Latin America Food and Snacks, Sabritas in Mexico, Gamesa in Mexico); PepsiCo Americas Beverages (inc. PepsiCo Beverages Americas, Pepsi Beverages Co.); PepsiCo Europe; PepsiCo Asia, Middle East and Africa

Brands: Amp, Aquafina, Aunt Jemima, Baken-Ets, Cap'n Crunch, Chee-tos, Chester's, Cracker Jack, Diet Pepsi, Dole (license), Doritos, El Isleno, Ethos, Fiesta, Frappuccino, Flat Earth, Fritos, Funyuns, G2, G Natural, Gamesa, Gatorade, Grandma's Cookies, Hickory Sticks, Hostess Potato Chips, Izze, Kas Mas, King Vitaman, Lay's, Life, Lipton (partnership), Manzanita, Matador, Mirinda, Miss Vickie's, Mother's, Mountain Dew, Mug, Munchies, Muncos, Naked Juice, Near East, No Fear, Nobby Nuts, Ocean Spray (licensed), O'Grady's, Parkers, Pasta Roni, Pepsi, Propel, Quaker, Quisp, Rice-A-Roni, Rold Gold, Ruffles, Sabritas, Sabritones, Santitas, Seattle's Best Coffee, 7-Up, Sierra Mist, Slice, Smartfood, Smith's, SoBe, South Beach, Stacy's, Storm, SunChips, Tazo, Tostitos, Tropicana, True North, Walkers

New Products:

Beverages, bakery, cereal, snacks

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

PERDUE FARMS

31149 Old Ocean City Road
Salisbury, MD 21802
Phone: 410-543-3000
Fax: 410-543-3292

Website

Net Sales

\$4,500

[private]



Brands: Perdue, Perdue Oven Stuffers, Fit'n Easy, Short Cuts, Meat Time Starters, Tender N Tasty, Cookin' Good, Sandwich Starters, Shenandoah, Tender Ready

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

PILGRIM'S PRIDE

1770 Promontory
Circle Greeley
Colorado 80634
United States
Phone: 970-506-8000

[Website](#)
[Financial Reports](#)

Net Sales
\$7,536



Subsidiaries, Divisions: Pierce Foods, acquired Gold Kist

Brands: EatWellStayHealthy, EggsPlus, Pilgrim's Pride, Easy Entrée, Wing Dings

Major Product Areas: Poultry, meat, eggs, deli

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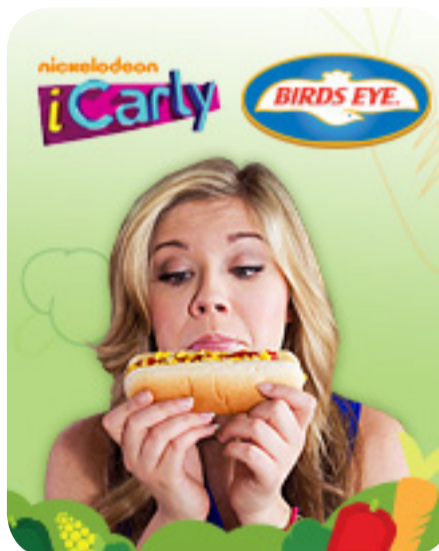
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 2013 TOP 100
 NORTH AMERICAN
 FOOD & BEVERAGE COMPANIES

PINACLE FOODS

6 Executive Campus
 Cherry Hill, NJ 08002
 Phone: 856-969-7100
 Fax: 856-969-7311

Website
 Financial Reports

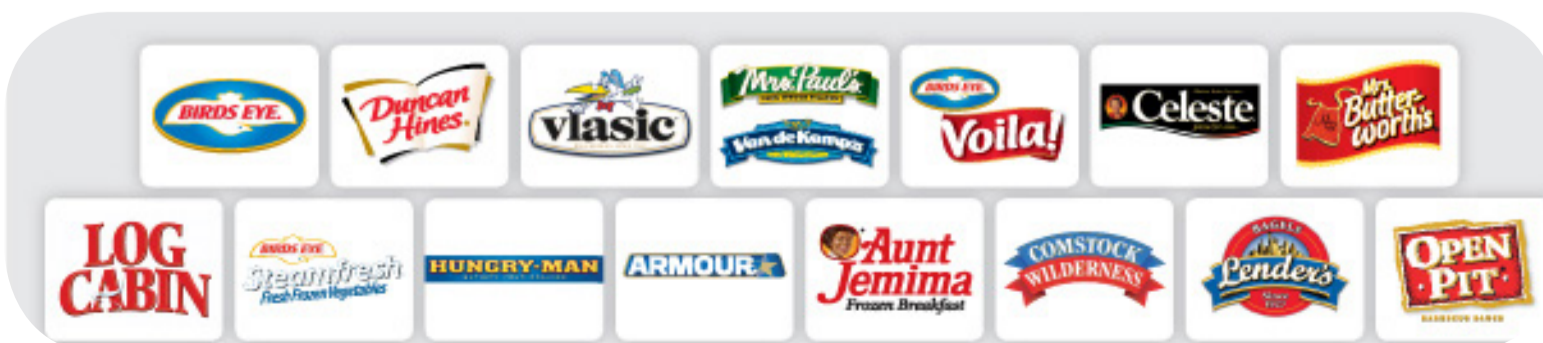
Net Sales
 \$2,470



Parent Firm: Blackstone Group

Brands: Armour, Aunt Jemima, Bernstein's, Birds Eye, Birds Eye C&W, Freshlike, Brooks, Celeste, Comstock Wilderness, Duncan Hines, Greenwood, Hungry-Man, Husman's, Lender's, Log Cabin, McKenzie's, Mrs. Butterworth's, Mrs. Paul's, Nalley, Open Pit, Riviera, Swanson, Synder of Berlin, Tim's, Van de Kamp's, Vlasic, Voila!

Major Product Areas: Misc. groceries





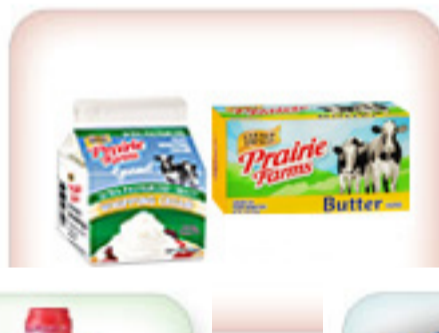
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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

PRAIRIE FARMS DAIRY

1100 N. Broadway St.
Carlinville, IL 62626
Phone: (217) 854-2547
Fax: (217) 854-6426

Website

Net Sales
1,600
Farmer-owned



Subsidiaries: Several joint ventures

Brands: Prairie Farms, North Star, Pevely, Old Recipe

Product Areas: Milk, ice cream, novelties, cultured products

Farmer-owned Prairie Farms Dairy has provided the freshest, highest quality dairy products for over 70 years.

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NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

RESER'S FINE FOODS

15570 SW Jenkins Road
Beaverton, OR 97006
Phone: 503-643-6431
Fax: 503-646-9233

Website

Net Sales

\$700

[private]



Brands: Reser's, Baja Café, Main St. Bistro, Potato Express, Sidari's, Stonemill Kitchens
Major Product Areas: Side dishes, deli salads, tortillas, Mexican prepared foods

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

RICH PRODUCTS

Buffalo (World Headquarter)
One Robert Rich Way
Buffalo, NY 14213
Tel: (716) 878-8000

Website

Net Sales
3,025
[private]



Brands: Casa di Bertacchi, Della Suprema, Farm Rich, Jon Donaire, Rich's On Top, SeaPak, French Meadow Bakery, Byron's Bar-B-Q

Major Product Areas: Toppings & icings, cakes & desserts, pizza, breads & rolls, shrimp & seafood, appetizers & snacks, barbecue, meatballs & pasta, gluten-free & all-natural, syrups & soaked cakes, and cooking creams.

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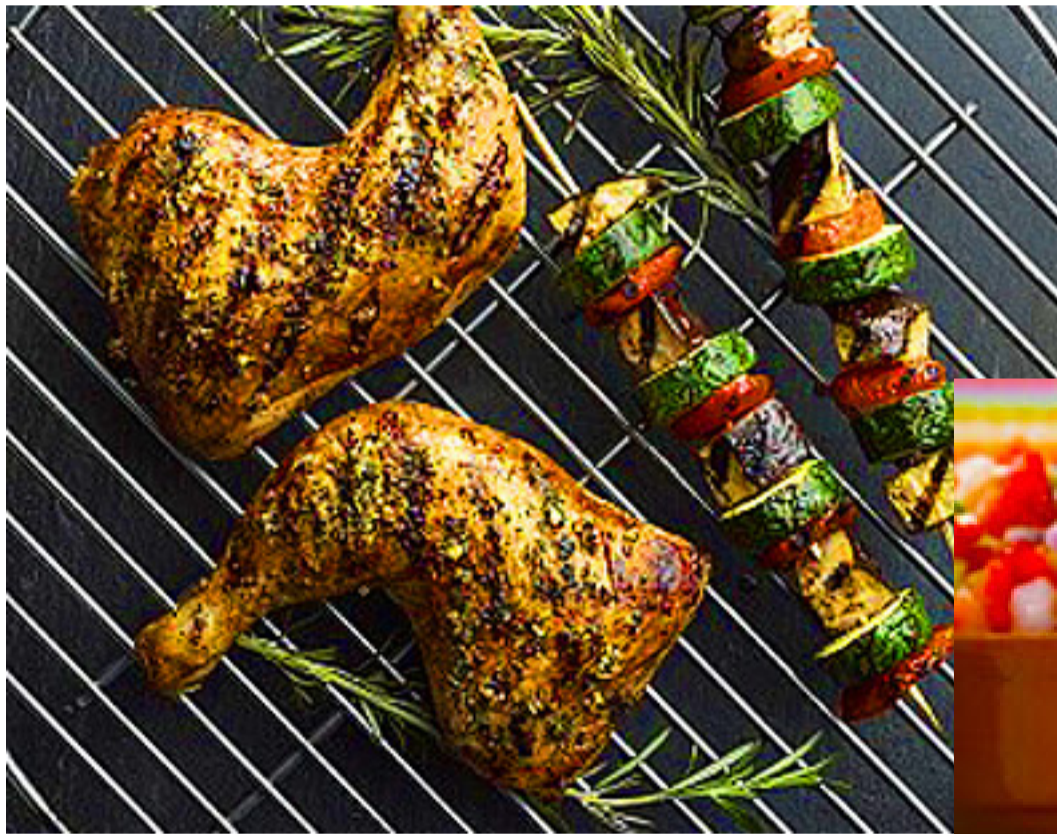
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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SANDERSON FARMS

225 N. 13th Ave.
Laurel, MS 39411-0988
Phone: 601-649-4030
Fax: 601-426-1461

Website
Financial Reports

Net Sales
\$1,978



Brands: Sanderson Farms
Major Product Areas: Poultry, frozen foods

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SAPUTO

6869 Metropolitan Blvd. East
Saint-Leonard
Quebec, H1P 1X8
Phone: 514-328-6662
Fax: 514-328-3310

Website
Financial Reports

Net Sales
\$6,930



With plants located in 5 countries, we distribute our numerous products in over 50 countries worldwide. Saputo Inc will buy Dean Foods Co's Morningstar division for \$1.45 billion to widen its product range and increase its U.S. presence, the Canadian dairy products maker said on Monday.

Subsidiaries: DCI Cheese

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SARGENTO FOODS

One Persnickety Place
Plymouth WI 53073
Phone: 920-893-8484

Website
Financial Reports

Net Sales
\$1,000
[private]



Brands: Sargento

Major Product Areas: Shredded and sliced cheese

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SCHREIBER FOODS

425 Pine St.
Green Bay, WI 54301
Phone: 920-437-7601
Fax: 920-437-1617

Website

Net Sales

\$4,100

[private]



Founded in 1945, Schreiber Foods has grown to become a \$4+ billion global enterprise and the world's largest customer-brand dairy company. It provides products to the biggest names in restaurant chains and is the world's largest supplier of private label dairy products to grocery and foodservice distributors.

More than just a cheese company, Schreiber is a global leader in innovation. Its more than 6,000 employees around the world work together to provide custom-designed, high-value products and services for its customers. From its roots in process cheese, Schreiber has become a leader in cream cheese, natural cheese, high-end specialty cheese and yogurt.

With its headquarters in Green Bay, Wis., Schreiber has nearly 30 production and distribution facilities in 16 cities throughout the U.S., each strategically located to provide one-day delivery to customers anywhere within the continental U.S. Schreiber also has production facilities in six countries outside the U.S., making it an established dairy leader with unparalleled depth, breadth and global reach.

Brands: American Heritage, Cooper
Major Product Areas: Dairy (cheese)

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SCHWAN FOOD

115 W. College Drive
Marshall, MN 56258
Phone: 800-533-5290
507-532-3274

[Website](#)
[Financial Reports](#)

Net Sales
\$1,800
[private]



Brands: Big Daddy's, Edwards, Freschetta, Larry's, LiveSmart, Minh, Mrs. Smith's, Pagoda Express, Red Baron, Schwan's, Tony's

Major Product Areas: Frozen foods



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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SEABOARD

9000 W. 67 St.
Shawnee Mission, KS 66201
Phone: (913) 676-8800
Fax: (913) 676-8872

[Website](#)
[Financial Reports](#)

Net Sales
\$5,747



Seaboard Corporation directly or indirectly employs more than 14,000 people worldwide. We are #427 on the 2012 Fortune 1000 list with net sales of approximately \$5.7 billion annually. Seaboard is traded on the NYSE AMEX Equities under the symbol SEB.

Subsidiaries, Divisions: Pork Division; Commodity Trading & Milling Div.; Marine; Sugar; Power

Brands: Seaboard Farms, Prairie Fresh, A Taste Like No Other, Daily's, Daily's Premium Meats Since 1893, High Plains Bioenergy, Prairie Fresh Prime, Seaboard Foods, Buffet Brand and Seaboard Farms, Inc.

Product Areas: Pork, sugar refining, citrus juice

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SENECA FOODS

3736 S. Main St.
Marion, NY 14505
Phone: 315-926-8100
Fax: 315-926-8300

Website
Financial Reports

Net Sales
\$1,261



Subsidiaries, Divisions: Marion Foods Inc., Seneca Foods International Ltd., Seneca Snack Co., Signature Fruit Company LLC

Brands: Seneca, Libby's, Aunt Nellie's Farm Kitchen, Stokely's, Read, Festal,

Major Product Areas: Canned vegetables, frozen vegetables, and fruits

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SMITHFIELD FOODS

200 Commerce Street
Smithfield, VA 23430
Phone: 757-365-3000
Fax: 757-365-3017

Website
Financial Reports

Net Sales
\$30,000



Subsidiaries, Divisions: Smithfield Packing Co. Inc., Smithfield, Va.; Gwaltney of Smithfield Ltd., Smithfield, Va.; Carroll's Foods Inc.; John Morrell & Co., Cincinnati; Patrick M. Cudahy Inc., Cudahy, Wis.; Lykes Meat Co., Plant City, Fla., Murphy Family Farms

Brands: Aoste, Armour, Big 8's, Bistro Naturals, Campofrio, Carando, Cook's, Cumberland Gap, Curly's, Del Mare, Dinner Bell, Eckrich, Ember Farms, Esskay, Farmland, Farmstead, First Prize, Great, Gwaltney, Healthy Ones, Hunter, Jamestown, John Morrell, Krakus, Kretschmar, Lunch Maker, Lykes, Margherita, Mosey's, Patrick Cudahy, Patrick's Pride, Paula Deen, Peyton's, Rath, Realean, Rodeo, Smithfield Lean Generation Pork, Smithfield Premium, Sunnyland, The Peanut Shop, Tobin's, Valleydale

Major Product Areas: Pork and beef products

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SNYDER-LANCE

8600 South Blvd.
Charlotte, NC 28273
Phone: 704-554-1421
Fax: 704-554-5562

[Website](#)
[Financial Reports](#)

Net Sales
\$1,635



Subsidiaries, Divisions: Vista Bakery

Brands: Lance Fresh, Lance Private Brands, Cape Cod, Tom's, Archway Cookie, Stella D'oro

Major Product Areas: Snack foods

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

SUNKIST GROWERS

14130 Riverside Drive, Sherman
Oaks, CA 91423-2392
Mailing Address:
P.O. Box 7888
Van Nuys, CA 91409-7888
Phone: 818-986-4800
Fax: 818-379-7405

Website
Financial Reports

Net Sales
\$1,019
[cooperative]



Sunkist is a not-for-profit marketing cooperative entirely owned by and operated for the California and Arizona citrus growers who make up its membership.

Cooperatives give producers clout. In today's competitive international market, an independent grower stands alone against the competition. As a member of a cooperative, each individual grower joins with other growers to gain a mutually larger market share. A cooperative of growers together can do many things that a grower alone cannot afford to do — develop a worldwide market, promote a brand name, access a global transportation system, develop comprehensive research capabilities, and gain governmental access to overseas markets — to name a few.

Subsidiaries/Divisions: SunMac Hawaii Ltd., Hawaii; Sunkist Global, LLC, Sherman Oaks, California; Sunkist Pacific Ltd., Japan; Sunkist (Far East) Promotion Ltd., Hong Kong; Sunkist Taylor LLC, Sherman Oaks, California

Brands: Sunkist

Major Product Areas: Citrus, fresh-cut fruit

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

TREEHOUSE FOODS

2021 Spring Road, Suite 600
Oak Brook, IL 60523
Phone: 708-483-1300

[Website](#)
[Financial Reports](#)

Net Sales
\$2,050



Subsidiaries/Divisions: Bay Valley Foods, E.D. Smith, Sturm Foods, S.T. Specialty, Naturally Fresh

Brands: Mocha Mix, Rod's, Second Nature; Nature's Goodness, Bennett's, Hoffman House, Roddenberry, mostly private label

Major Product Areas: Pickles, creamers, cheese sauces, drink mixes, soups, salad dressings, sauces, oatmeal and hot cereals, packaged dinners, salsa and Mexican sauces, jams, pie fillings

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

TYSON FOODS

2200 Don Tyson Pkwy.
Springdale AR 72762, USA
Phone: 479-290-4000

[Website](#)
[Financial Reports](#)

Net Sales
\$33,278



Subsidiaries, Divisions: Tyson Fresh Meats, Tyson de Mexico, Cobb-Vantress, Godrej Tyson Foods, Tyson Dalong, Jiangsu-Tyson, Cactus Argentina, Macedo Agroindustrial, Avicola Itaiopolis, Frangobras; Dynamic Fuels LLC (JV).

Brands: Any'tizers, Bonici, Cavanaugh, Chairman's Reserve, Cobb, Colonial, Corn King, Cut & Ready, Delightful Farms, Deli Slices, Dorskocil, Golden Trophy, Grilled & Ready, Hot Wings, IBP, Jefferson Meats, Joseph Copperfield's & Sons, Lady Aster, Mexican Original, Mr. Nuccio, Open Prairie Natural Angus, Original Wraps Our American Favorite, Pizza Topper, Pizzano, Readi Rise, Reuben, Russer, Solo Serves, Star Ranch Angus, Supreme Tender, TastyBird, Tenderpressed, Thorn Apple Valley, Trimmed & Ready, Tyson, Weaver, Wilson, Wilson Foodservice, Wright, Wunderbar

Product Areas: Beef, pork, poultry, frozen and prepared foods

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

UNILEVER NORTH
AMERICA

Unilever House, Blackfriars
London EC4P 4BQ
United Kingdom

[Website](#)
[Financial Reports](#)

Net Sales
\$650,168

Rotterdam, Netherlands

North America: 700 Sylvan Avenue,
Englewood Cliffs, NJ 07632

Phone: 201-894-7760
Fax: 201-871-8257



Brands: Amora, Becel, Ben & Jerry's, Bertolli, Blue Band, Breyers, Calve, CarbSmart, Carte d'Or, Cornetto, Country Crock, Doriana, Flora, Good Humor, Heart/Heartbrand, Hellmann's, Knorr, Lipton, Magnum, Promise, Rama, Shedd's, Slim-Fast, Solero, Wish-Bone

Major Product Areas: Misc. grocery products, ice cream

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

WELLS ENTERPRISES
FORMERLY WELLS DAIRY

One Blue Bunny Drive
(P.O. Box 1310)
Le Mars, IA 51031
Phone: (712) 546-4000
Fax: (712) 546-4440

Website

Net Sales

\$ 1,100

[private]



Brands: Blue Bunny and Weight Watchers (licensed)

Products: Ice Cream, frozen novelties

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2013 TOP 100
NORTH AMERICAN
FOOD & BEVERAGE COMPANIES

WESTON FOODS

George Weston Limited
Corporate Office
22 St. Clair Avenue East
Toronto, Canada
M4T 2S7
Tel.: 416.922.2500

[Website](#)
[Financial Reports](#)

Net Sales
\$32,376



Weston Foods is a leader in the North American baking industry, producing a variety of fresh, frozen and specialty bakery products including breads, rolls, bagels, tortillas, donuts, cakes, pies, cookies, crackers and other baked goods. Its operations include over 40 facilities across North America employing over 6,000 employees.

Weston Foods sells its branded and control label products through a variety of customer channels within the North American food retailing market including many national and regional supermarkets, wholesale and club stores, convenience stores, food service distributors and outlets as well as other food retailing customers. The company is also a supplier of ice cream cones and sandwich wafers to the dairy industry and a supplier of Girl Scout cookies in the United States.

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